# TNI ANNUAL REPORT

2015 2016



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HH SHEIKH ZAYED BIN SULTAN AL NAHYAN Late President of the United Arab Emirates



HH SHEIKH KHALIFA BIN ZAYED AL NAHYAN President of the United Arab Emirates and Ruler of Abu Dhabi



HH SHEIKH MOHAMMED BIN RASHID AL MAKTOUM Vice President of the United Arab Emirates, Prime Minister and Ruler of Dubai



HH GENERAL SHEIKH MOHAMED BIN ZAYED AL NAHYAN Crown Prince of Abu Dhabi and Deputy Supreme Commander of the UAE Armed Forces The largest chandelier, located in the main prayer hall is considered one of the world's largest in a mosque and weighing 12 tons. It is made from gilded stainless steel and gilded brass, 24 carat galvanized gold and Swarovski crystals. 

# SHEIKH ZAYED MOSQUE

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# BOARD MEMBERS 2015/16

Abdullah M. Mazrui Chairman

#### Mohammed Abdulla Alqubaisi

Vice Chairman

Yusuf Sami Alami Board Member

Mohamad Mohamad Fadhel Al Hamli Board Member

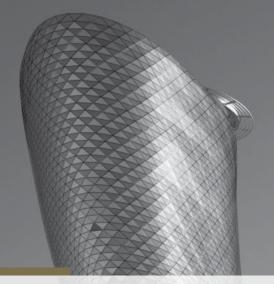
Mohamad Rashid Al Naseri

Board Member

Fatima Obeid Al Jaber Board Member

Saeed Al Masoud Board Member

Abubaker Seddiq Alkhoori Board Member



Capital Gate is a skyscraper in Abu Dhabi adjacent to the Abu Dhabi National Exhibition Centre designed with a striking lean.

At 160 m (520 ft) and 35 stories, it is one of the tallest buildings in the city and inclines 18° to the west.

# CAPITAL GATE

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Burj Khalifa stands as an anchor to the world's most prestigious square kilometer – Downtown Dubai which is also described as "The Centre of Now".

# BURJ KHALIFA

# CHAIRMAN'S REPORT

Dear Shareholders, clients and colleagues,

2015 was a year of significant changes for TNI. The financial services industry witnessed yet another year of extraordinary volatility and significant changes to the competitive landscape. TNI operates in a cyclical industry and was therefore affected by what is happening in the region.

Markets have struggled to digest the dramatic shift in oil prices over the past 18 months. Producers, exporters, equipment suppliers and other sector participants have suffered. Markets are also weighed down by oil-producing nations and reducing expenditures to meet the unexpected drop in oil prices.

Against this challenging backdrop of 2015, we recorded full year consolidated revenues of AED 118.8 million. Net losses attributed to TNI reached AED 31.8 million after accounting for the losses from discontinued operations. TNI's consolidated assets stood at AED 811.9 million. Shareholder's equity dropped by 7% to close the year at AED 671.4 million.

negative performance overshadows the Our solid performance in the majority of our income generating assets; this is evident from record operating revenues reported by Colliers, Mafraq Hotel and National Catering Company during the fiscal year 2015'16. The volatility and correlation across asset classes reached high levels, and lower equity market valuations affected our top line revenues. Consequently, and after careful consideration by the Board of Directors, we took decisive measures to reduce earnings volatility by winding down two asset management funds (Mena UCITS and Mena Hedge) that no longer fit with our strategic direction. Such funds, when originally established, were designed in a manner that would attract international institutional investors. Further, certain restrictions imposed on the funds' investment strategy limited the fund manager's ability to recalibrate and exit loss making positions. Therefore, when market conditions deteriorate, as they did drastically last year, our seed money performance suffers as a direct result of the funds' respective performances.

Another significant component of our negative performance was the loss incurred from the disposal of our share in a Joint Venture that we entered into back in 2012. The disposal itself combined with the impact of writing down the investment's remaining carrying value to Zero accounted for approximately AED 12 million of the reported losses.

To this end, our business will have to be right-sized in order to substantially lower our costs and break-even point. We will maintain our focus on lowering the fixedcost base of all our businesses. Cost competitiveness and flexibility are imperatives for our company in today's rapidly evolving operating environment. We are therefore applying a disciplined approach to cost management across the group , we have already made considerable progress on reducing our cost base and thanks to the better cross divisional collaboration, we are able to further accelerate the pace of targeted cost savings. A variety of efficiency and redundancy programs have already been geared up to make this happen in the first half of the new fiscal year.

On a segmental level, poor investor sentiment and a persistent disconnect between buyer and seller expectations translated into a difficult year for TNI's merchant banking division. Unlike last year, this division didn't contribute positively to the bottom line. The division focused on more M&A advisory and private placement transactions. In Asset Management, we are reengineering our flagship Blue Chip Fund platform to restore operating leverage in response to the pressure on asset valuations which continue to impact revenues across all publicly listed companies in the UAE.

Our business model remains valid. The capital markets remain essential to the functioning of the global financial system. We will better manage our balance sheet to generate sustainable recurring and steady income streams from private equity and real estate asset classes while leveraging on investment banking relationships in the region. Furthermore, the same fundamental long-term trends continue to support the investment management business.

In conclusion, and while we acknowledge our loss in 2015, we are absolutely determined to take all necessary measures to restore TNI to the path of profitability. We are convinced that the decisive actions I have described, will lead us to building a healthy and profitable business with stable and recurring revenues, strong free cash flow and a more liquid balance sheet. As macroeconomic factors, market conditions and investor sentiment improve in 2016'17, the upside will be amplified in TNI's financial performance.

On behalf of the Board of Directors, I would like to thank you for your continued trust in TNI. I'm optimistic about our future and confident in our ability to deliver value to our shareholders.

A. Mazini

**Abdullah M.Mazrui** Chairman of the Board

# INDEPENDENT AUDITORS' REPORT

for the year ended 31 March 2016

#### **Report on the Consolidated Financial Statements**

We have audited the accompanying consolidated financial statements of The National Investor Private Joint Stock Company (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position as at 31 March 2016, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

# Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and in compliance with the applicable provisions of UAE Federal Law No. (2) of 2015, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 March 2016, and its consolidated financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.

# INDEPENDENT AUDITORS' REPORT for the year ended 31 March 2016 [continued]

#### **Report on Other Legal and Regulatory Requirements**

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- i) We have obtained all the information and explanations we considered necessary for the purposes of our audit;
- The consolidated financial statements have been prepared and comply, in all material respects, with the applicable provisions of the UAE Federal Law No. (2) of 2015, and the Memorandum of Association of the Company;
- iii) The Group has maintained proper books of account;
- The consolidated financial information included in the Chariman's report is consistent with the books of account and records of the Company;
- v) investments in shares and stocks are included in note 11 to the consolidated financial statements and include purchases and investments made by the Group during the year ended 31 March 2016;
- vi) Note 23 reflects the disclosures relating to related party transactions and the terms under which they were conducted;

Based on the information that has been made available to us nothing has come to our attention which causes us to believe that the Group has contravened, during the financial year ended 31 March 2016, any of the applicable provisions of the UAE Federal Law No. (2) of 2015 or of its Memorandum of Association which would materially affect its activities or its financial position as at 31 March 2016.

Ernst & Young

Signed by:

vii)

Raed Ahmad Partner

Ernst & Young Registration No 811

25 May 2016

Abu Dhabi

# **CONSOLIDATED INCOME STATEMENT** for the year ended 31 March 2016

	Notes	2016 AED'000	2015 AED'000
CONTINUING OPERATIONS			
Fee and service income	3	118,815	122,110
Net income (loss) from investments carried at fair			
value through profit and loss	4	3,781	(805)
Dividend income from investments carried at fair			
value through other comprehensive income		5,284	4,576
Share of profit of associates	12	1,013	1,766
Share of loss of joint venture	13	(5,508)	(8,826)
Loss on disposal of joint venture	13	(6,699)	-
Change in fair value of investment properties	14	-	13,500
Interest income	5	4,157	3,233
Other operating income	6	8,577	3,731
TOTAL OPERATING INCOME		129,420	139,285
Operating expenses	7	(120,384)	(101,331)
Settlement of legal claims		-	(7,325)
Reversal of impairment of property, fixtures and equipment	9	-	21,719
Amortisation of intangible asset		(57)	[62]
Depreciation	15	(10,510)	(9,831)
Interest expense	8	(2,646)	(2,918)
Impairment losses on trade receivables	16	(241)	(480)
TOTAL OPERATING EXPENSES		(133,838)	(100,228)
(LOSS) PROFIT FOR THE YEAR FROM			
CONTINUING OPERATIONS		(4,418)	39,057
DISCONTINUED OPERATIONS			
Loss from discontinued operations	25	(31,694)	(15,162)
(LOSS) PROFIT FOR THE YEAR		(36,112)	23,895
Attributable to:			
Equity holders of the parent		(31,837)	15,764
Non-controlling interests		(4,275)	8,131
		(36,112)	23,895

The attached notes 1 to 28 form part of these consolidated financial statements.

(53,052)

3,889

# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME** for the year ended 31 March 2016

	2016 AED'000	2015 AED'000
(Loss) profit for the year	(36,112)	23,895
Other comprehensive (loss) income:		
Items that may not be reclassified to profit		
or loss in subsequent periods		
Net loss on financial assets measured at fair value through		
other comprehensive income	(16,290)	(16,393)
Directors' remuneration paid	(650)	(3,613)
Items that may not be reclassified to profit		
or loss in subsequent periods	(16,940)	(20,006)
Items that may be reclassified to profit		
or loss in subsequent periods	-	
Other comprehensive loss	(16,940)	(20,006)
TOTAL COMPREHENSIVE (LOSS) INCOME	(53,052)	3,889
Attributable to:		
Equity holders of the parent	(48,777)	(4,242)
Non-controlling interests	(4,275)	8,131

# **CONSOLIDATED STATEMENT OF FINANCIAL POSITION** for the year ended 31 March 2016

	Notes	2016 AED'000	2015 AED'000
ASSETS			
Bank balances and cash	10	176,962	192,423
Investments carried at fair value through			
profit and loss	11	18,312	150,248
Investments carried at fair value through			
other comprehensive income	11	128,735	115,615
Amounts due from related parties	23	55,427	635
Investment in associates	12	61,819	67,394
Investment in joint venture	13	-	5,550
Investment properties	14	112,197	90,000
Intangible assets		1,255	1,068
Property, fixtures and equipment	15	214,115	210,592
Other assets	16	38,946	40,815
		807,768	874,340
Assets classified as held for sale	25	4,145	
TOTAL ASSETS		811,913	874,340
LIABILITIES			
Term loans	17	50,748	62,407
Amounts due to related parties	23	48	1,017
Other liabilities	18	33,980	29,443
		84,776	92,867
Liabilities directly associated with assets classified as held for sale	25	296	
TOTAL LIABILITIES		85,072	92,867

The attached notes 1 to 28 form part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION for the year ended 31 March 2016 [continued]

	Notes	2016 AED'000	2015 AED'000
EQUITY			
Share capital	19	577,500	577,500
Legal reserve	20	58,096	58,096
Statutory reserve	21	49,673	49,673
Cumulative changes in fair value		(14,988)	1,302
Retained earnings		1,120	33,607
Equity attributable to equity holders of the parent Company		671,401	720,178
Non-controlling interests		55,440	61,295
TOTAL EQUITY		726,841	781,473
TOTAL LIABILITIES AND EQUITY		811,913	874,340
Commitments and contingent liabilities	22	83,370	108,692

A. Mazini

Mr. Abdullah Mazrui CHAIRMAN

Mr. Yasser Geissah CHIEF EXECUTIVE OFFICER

# **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY** for the year ended 31 March 2016

	Share capital AED'000	Legal reserve AED'000	Statutory reserve AED'000	Cumulative changes in fair value AED'000	Retained earnings AED'000	
Balance at 1 April 2014	577,500	56,520	48,097	17,695	21,195	
Profit for the year	-	-	-	-	15,764	
Other comprehensive income		-	-	(16,393)	(200)	
Total comprehensive income for the year		-	-	(16,393)	15,564	
Transfer to legal reserves (note 20)	-	1,576	-	-	(1,576)	
Transfer to statutory reserves (note 21)	-	-	1,576	-	(1,576)	
Dividends paid	-	-	-	-	-	
Change in non-controlling interests		-	-	-	-	
Balance at 31 March 2015	577,500	58,096	49,673	1,302	33,607	
Balance at 1 April 2015	577,500	58,096	49,673	1,302	33,607	
Loss for the year	-	-	-	-	(31,837)	
Other comprehensive income	-	-	-	(16,290)	(650)	
Total comprehensive loss for the year		-	-	(16,290)	(32,487)	
Change in non-controlling interests	-	-	-	_	-	
Balance at 31 March 2016	577,500	58,096	49,673	(14,988)	1,120	

The attached notes 1 to 28 form part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the year ended 31 March 2016 [continued]

Proposed dividends AED'000	Proposed Board of Directors' remuneration AED'000	Attributable to equity holders of parent AED'000	Non- controlling interests AED'000	Total AED'000
28,875	3,413	753,295	31,936	785,231
-	- (3,413)	15,764 (20,006)	8,131 -	23,895 (20,006)
-	(3,413)	(4,242)	8,131	3,889
- - (00.077)	-	-	-	-
[28,875]	-	(28,875)	- 21,228	(28,875) 21,228
-	-	720,178	61,295	781,473
-	-	720,178	61,295	781,473
-	-	(31,837) (16,940)	(4,275)	(36,112) (16,940)
-	-	(48,777)	(4,275)	(53,052)
-	_	_	(1,580)	(1,580)
-	-	671,401	55,440	726,841
	dividends AED'000 28,875 - - (28,875) - - - - - - - - - - - - -	Board of Directors' remuneration AED'000        28,875      3,413        28,875      3,413        -      -        -      (3,413)        -      (3,413)        -      -        (28,875)      -        -      (3,413)        -      -        (28,875)      -        -      -        -      -        (28,875)      -        -	Board of Directors' dividends      to equity holders of parent        28,875      3,413      753,295        28,875      3,413      753,295        -      -      15,764        -      (3,413)      (20,006)        -      (3,413)      (20,006)        -      (3,413)      (4,242)        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -      -      -        -	Board of Directors' AED'000      to equity holders of Parent AED'000      Non- controlling interests AED'000        28,875      3,413      753,295      31,936        -      -      15,764      8,131        -      -      15,764      8,131        -      -      15,764      8,131        -      -      15,764      8,131        -      -      15,764      8,131        -      -      15,764      8,131        -      -      -      -        -      -      -      -        -      -      -      -        -      -      -      -        -      -      -      -        -      -      -      -        -      -      -      -        -      -      -      -      -        -      -      -      -      -        -      -      -      -      -        -      -      -      -      -

# CONSOLIDATED STATEMENT OF CASH FLOWS for the year ended 31 March 2016

	Notes	2016 AED'000	2015 AED'000
OPERATING ACTIVITIES			
(Loss) profit for the year		(36,112)	23,895
Adjustments for:			
Depreciation	15	10,557	9,848
Amortisation of intangible assets		57	62
Share of profit of associates	12	(1,013)	(1,766)
Share of loss of joint venture	13	5,508	8,826
Loss on disposal of joint venture	13	6,699	-
Net (income) loss from investments carried at			
fair value through profit and loss		(740)	8,039
Reversal of impairment on property,			
fixtures and equipment	9	-	(21,719)
Change in fair value of investment properties	14	-	(13,500)
Impairment losses on trade receivables		241	480
Interest income		(4,209)	(3,285)
Interest expense	8	2,646	3,008
Dividend income from investments carried at			
fair value through other comprehensive income		(5,284)	(4,576)
		(21,650)	9,312
Working capital adjustments:			
Amounts due from related parties		(54,879)	3,822
Other assets		1,689	(8,056)
Amounts due to related parties		(969)	(231)
Other liabilities		4,833	(13,663)
Net cash used in operating activities		(70,976)	(8,816)

The attached notes 1 to 28 form part of these consolidated financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS for the year ended 31 March 2016 [continued]

	Notes	2016 AED'000	2015 AED'000
INVESTING ACTIVITIES			
Purchase of property, fixtures and equipment, net	15	(14,139)	(3,650)
Purchase of investment properties	14	(22,197)	-
Net movement in investments carried at			
fair value through profit and loss		132,676	(10,246)
Proceeds from liquidation of joint venture		-	2,428
Cash paid on disposal of joint venture	13	(6,657)	-
Net movement in investments carried at			
fair value through other comprehensive income		(30,217)	(34,559)
Proceeds from partial redemption of investment in associate		7,396	25,447
Term deposits		36,561	(11,259)
Purchase of intangible assets		(244)	-
Interest income received		3,836	3,553
Dividend income received		5,284	2,592
Net cash from (used in) investing activities		112,299	(25,694)
FINANCING ACTIVITIES			
Repayment of term loans		(11,659)	(11,902)
Dividends paid to equity holders of the parent		-	(28,875)
Directors' remuneration paid		(650)	(3,613)
Change in non controlling interest		(1,580)	21,228
Interest paid		(2,646)	(3,008)
Net cash used in financing activities		(16,535)	(26,170)
NET INCREASE (DECREASE) IN CASH AND			
CASH EQUIVALENTS		24,788	(60,680)
Cash and cash equivalents at 1 April		79,111	139,791
CASH AND CASH EQUIVALENTS AT 31 MARCH	10	103,899	79,111

The attached notes 1 to 28 form part of these consolidated financial statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS 31 March 2016

### 1 ACTIVITIES

The National Investor Private Joint Stock Company (the "Company") is registered in Abu Dhabi, United Arab Emirates ("UAE") and is listed on the Abu Dhabi Securities Exchange as a Private Joint Stock Company. The Federal Law No. 2 of 2015 concerning commercial companies has come into effect from 1 July 2015, replacing the existing Federal Law No. 8 of 1984. The Company is currently assessing the impact of the new law and expects to be fully compliant on or before the end of the grace period on 30 June 2016. In 2001, the Company received approval from the Central Bank of the UAE to conduct financial investment business as an investment company in accordance with the Central Bank's Board of Directors' Resolution No. 164/8/94 dated 18 April 1995 regarding the regulations for investment companies and banking and investment consultation companies.

The principal activities of the Group are investment banking, asset management, private equity, funds and securities investment, hospitality, third party real estate and provision of consultancy.

The registered head office of the Company is at P 0 Box 47435, Abu Dhabi, U.A.E.

The consolidated financial statements of the Group were authorised for issue by the Board of Directors on 25 May 2016.

### 2.1 BASIS OF PREPARATION

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and applicable requirements of the laws in the UAE.

The consolidated financial statements have been prepared on the historical cost basis, except for certain financial instruments and properties which are carried at fair value.

The consolidated financial statements of the Group are prepared in U.A.E. Dirhams (AED) which is the presentation currency of the Group. All values are rounded to the nearest thousand (AED '000), except where otherwise indicated.

### 2.2 BASIS OF CONSOLIDATION

The accompanying consolidated financial statements comprise of the financial statements of the Company and its subsidiaries (together referred to as the "Group"). The details of the Company's subsidiaries and their principal activities are as follows:

# 2.2 BASIS OF CONSOLIDATION [continued]

	Country of incorporation	Ownership interest %		Principal activity
	incorporation	2016	2015	Frincipal activity
Operating entities				
Mainland Management LLC	U.A.E.	67	67	Real estate investments
Falcon Investments LLC	U.A.E.	100	100	Property management, advisory and investment brokerage services
National Investor Property Management LLC -				
a subsidiary of Falcon Investments LLC	U.A.E.	100	100	Advisory and consultancy services
Robert Flanagan Arabian Management Consulta	ncy			
LLC - a subsidiary of Falcon Investments LLC	U.A.E.	51	51	Management consultancy services
Professional Realtors Company Ltd- a				
subsidiary of Falcon Investments LLC	K.S.A	80	80	Real estate and consultancy
Uptown Management LLC	U.A.E.	100	100	Real estate investments
Uptown Investment LLC	U.A.E.	100	100	Real estate investments
Mainland Investment LLC	U.A.E.	100	100	Real estate investments
Mafraq Hotel – a subsidiary of				
Mainland Investment LLC	U.A.E.	100	100	Hospitality services
TNI (Dubai) Limited	U.A.E.	100	100	Investment advisory services
MENA Real Estate Solutions LLC	U.A.E.	100	100	Real estate and consultancy
Consolidated Fund (1) *	Ireland	-	96.90	MENA focused mutual fund
Consolidated Fund (2) *	Bermuda	-	98.88	MENA focused special situations fund
Special purpose entities				
United Capital LLC	U.A.E.	100	100	Asset Management
Fidelity Invest LLC	U.A.E.	100	100	Asset Management
Fidelity Trust LLC	U.A.E.	100	100	Asset Management
Al Dhafra Capital LLC	U.A.E.	100	100	Asset Management
TNI Capital Partners Limited	Cayman Islands	100	100	Private Equity Funds
TNI General Partners Limited	Cayman Islands	100	100	Private Equity Funds
TNIH General Partner S.a.r.l	Luxembourg	100	100	Private Equity Funds
TNI Funds Public Limited Company	Ireland	100	100	Asset Management
Blue Chip Capital LLC	U.A.E.	100	100	Asset Management
Alliance Investment LLC	U.A.E.	100	100	Asset Management

\*During the current year, the Group redeemed its investments in Consolidated Fund (1) and (2) (Note 25).

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and
- The ability to use its power over the investee to affect its returns.

# 2.2 BASIS OF CONSOLIDATION [continued]

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the noncontrolling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and
  - The Group's voting rights and potential voting rights.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognises the assets (including goodwill) and liabilities of the subsidiary
- Derecognises the carrying amount of any non-controlling interests
- Derecognises the cumulative translation differences recorded in equity
- Recognises the fair value of the consideration received
- Recognises the fair value of any investment retained
  - Recognises any surplus or deficit in profit or loss
  - Reclassifies the parent's share of components previously recognised in OCI to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities

# 2.3 NON-CONTROLLING INTERESTS

Financial information of subsidiaries that have material non-controlling interests are provided below:

#### Portion of equity interest held by non-controlling interests:

	2016	2015
Mainland Management LLC	33%	33%
Accumulated balances of non-controlling interest		
	2016 AED'000	2015 AED'000
Mainland Management LLC	51,910	52,212
(Loss) profit allocated to material non-controlling interests		
Mainland Management LLC	(301)	6,620

The table below shows the summarised financial information of the subsidiary which have material non-controlling interest:

	2016 AED'000	2015 AED'000
Total assets	182,574	182,574
Total liabilities	26,843	25,938
Total equity (Loss) profit for the year	155,731 (904)	156,636 19,859

### 2.4 CHANGES IN ACCOUNTING POLICIES

The accounting policies adopted are consistent with those of the previous financial year, except for the following new and amended IFRS and IFRIC interpretations effective as of 1 April 2015:

- IAS 19 Defined Benefit Plans: Employee Contributions
  Amendments to IAS 19
- Annual Improvements 2010-2012 Cycle

- IFRS 3 Business Combinations
- IFRS 8 Operating Segments
- IAS 16 Property, Plant and Equipment and
- IAS 38 Intangible Assets

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- IAS 24 Related Party Disclosures
- Annual Improvements 2011-2013 Cycle
  - IFRS 3 Business Combinations
    - IFRS 13 Fair Value Measurement
    - IAS 40 Investment Property

The new standards and amendments to standards listed above had no significant impact on the Group.

### 2.5 FUTURE CHANGES IN ACCOUNTING POLICIES – STANDARDS ISSUED BUT NOT YET EFFECTIVE

Standards issued but not yet effective up to the date of the issuance of the Group's consolidated financial statements are listed below. This listing is of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt those standards when they become effective.

- IFRS 14: Regulatory Deferral Accounts
- IFRS 9: Financial Instruments hedge accounting (Amendments to IFRS 9, IFRS 7 and IAS 39)
- IFRS 9: Financial Instruments impairment
- IFRS 15: Revenue from Contracts with Customers
- IFRS 11: Joint Arrangements (Amendment)
- IFRS 16: Leases
- IAS 16 and IAS 38: (Amendment)
- IAS 16 and IAS 41: (Amendment)
- IAS 27: Separate Financial Statements (Amendment)

The Group intends to adopt the above IFRSs when they become effective. Management of the Group is in the process of assessing the impact of these new standards and amendments on the consolidated financial statements.

# 2.6 SIGNIFICANT ACCOUNTING POLICIES

#### Cash and short term deposits

Cash and short-term deposits in the statement of financial position comprise cash at banks and on hand and short-term-deposits.

For the purpose of consolidated statement of cash flows, cash and cash equivalents consist of cash in hand, bank balances, and short term deposits with an original maturity of three months or less.

#### Investment in associates

An associate is an entity over which the Group has significant influence and that is neither a subsidiary nor an interest in a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these financial statements using the equity

method of accounting except when the investment is classified as held for sale in which case, it is accounted for under IFRS 5 Non-current Assets Held for Sale and Discontinued Operation. Under the equity method, investments in associates are carried in the consolidated statement of financial position at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the associate, less any impairment in the value of individual investments.

The income statement reflects the Group's share of the results of operations of the associate. When there has been a change recognised directly in the equity of the associate, the Group recognises its share of any changes and discloses this, when applicable, in the statement of changes in equity.

Where the Company transacts with associates, significant profits and losses are eliminated to the extent of the Company's interest in the associates.

After application of the equity method, the Group determines whether it is necessary to recognise an additional impairment loss on its investment in its associate. The Group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value.

#### Investments in joint ventures

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining joint control are similar to those necessary to determine control over subsidiaries. The Group's investments in its joint ventures are accounted for using the equity method.

Under the equity method, the investment in a joint venture is initially recognised at cost. The carrying amount of the investment is adjusted to recognise changes in the Group's share of net assets of the joint venture since the acquisition date. Goodwill relating to the joint venture is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

The statement of profit or loss reflects the Group's share of the results of operations of the joint venture. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognised directly in the equity of the joint venture, the Group recognises its share of any changes, when applicable, in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the joint venture are eliminated to the extent of the interest in the joint venture.

## 2.6 SIGNIFICANT ACCOUNTING POLICIES [continued]

#### Investments in joint ventures [continued]

The aggregate of the Group's share of profit or loss of a joint venture is shown on the face of the statement of profit or loss outside operating profit and represents profit or loss after tax and noncontrolling interests in the joint venture. The financial statements of the joint ventures are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in joint venture. At each reporting date, the Group determines whether there is objective evidence that the investment in the joint venture is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the joint venture and its carrying value, then recognises the loss as 'Share of profit of joint venture' in the statement of profit or loss.

Upon loss of joint control over the joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the joint venture upon loss of joint control and the fair value of the retained investment and proceeds from disposal is recognised in profit or loss.

#### Property, fixtures and equipment

Property, fixtures and equipment are stated at historical cost less accumulated depreciation and accumulated impairment losses (if any). Historical cost includes expenditure that is directly attributable to the acquisition of the asset.

The cost of property, fixtures and equipment is their purchase cost together with any incidental costs of acquisition.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance expenses are charged to profit or loss during the financial period in which they are incurred.

Depreciation is charged so as to write off the cost of property, fixtures and equipment on a straight-line basis over the expected useful economic lives of the assets concerned as follows:

Leasehold improvements	3 - 4 years
Buildings	30 years
Furniture and fixtures	3 - 7 years
Office equipment	2 - 10 years
Motor vehicles	3 - 5 years

The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

Freehold land is not depreciated.

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the net disposal proceeds and the carrying amount of the asset and is included in the consolidated income statement when the asset is derecognized.

The carrying values of property, fixtures and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying value exceeds the estimated recoverable amount, the assets are written down to their recoverable amount, being the higher of their fair value less costs to sell and their value in use.

# 2.6 SIGNIFICANT ACCOUNTING POLICIES [continued]

#### Capital work in progress

Capital work in progress is stated at cost. When commissioned, capital work in progress is transferred to the appropriate property, fixtures and equipment category and is depreciated in accordance with the Group's policies.

#### **Borrowing costs**

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period which they are incurred.

#### **Financial instruments**

Financial instruments – initial recognition and subsequent measurement

#### Date of recognition

All financial assets and liabilities are initially recognised on the trade date, i.e. the date that the Group becomes a party to the contractual provisions of the instrument. This includes 'regular way trades': purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

#### Initial measurement

All financial instruments are initially measured at their fair value plus or minus transaction costs, however for those financial assets and financial liabilities measured at fair value through profit or loss transaction costs are charged to profit and loss.

#### Subsequent measurement

The subsequent measurement of financial assets depends on the Company's business model for managing those financial assets and their contractual cash flow characteristics.

Transaction costs expected to be incurred on transfer or disposal of a financial instrument are not included in the measurement of the financial instrument.

#### Financial assets measured at amortised cost

Financial assets are measured at amortised cost only if the asset is held within a business model whose objective is to hold the asset to collect its contractual cash flows and that the contractual terms of the financial asset give rise, on specified dates, to cash flows constituting solely principal and interest on the outstanding principal amount. An inability to meet these two criteria requires the financial asset to be subsequently measured at fair value through profit or loss. However, even where both conditions are met, the Company may elect upon initial recognition to measure the financial asset at fair value through profit or loss if doing so eliminates or significantly reduces an accounting mismatch.

Debt instruments (including derivatives embedded in financial host assets) meeting these criteria are subsequently measured at amortised cost using the effective interest rate method, adjusted for any impairment charges and transaction costs incurred upon initial recognition. The effective interest rate method calculates an interest rate which exactly discounts estimated future cash receipts through the expected life of the financial asset or a shorter period (where appropriate) to the net carrying amount of the financial asset. After initial measurement at fair value, long term receivables, short term trade and other receivables, due from related parties and bank balances are subsequently measured at amortised cost using the effective interest rate method, less allowance for impairment. Amortised cost is calculated by taking into account any discount or premium on acquisition and fees and costs that are an integral part of the effective interest rate method. The amortisation is included in interest income in the income statement. The losses arising from impairment are recognised in the income statement

# 2.6 SIGNIFICANT ACCOUNTING POLICIES [continued]

#### Financial instruments [continued]

#### Other financial assets measured at fair value through profit or loss

Financial assets which do not meet the amortised cost criteria such as derivatives and financial assets held for trading are measured at fair value through profit or loss. Gains or losses arising on subsequent measurement of these financial assets are recognised in the income statement.

Financial assets or financial liabilities held-for-trading are recorded in the statement of financial position at fair value. Changes in fair value are recognised in profit or loss. Interest and dividend are recorded in profit or loss according to the terms of the contract, or when the right to the payment has been established.

# Equity investments at fair value through other comprehensive income

Equity investments not held for trading can be designated as being measured at fair value through other comprehensive income at initial recognition and such an election is irrevocable. This designation is made on an instrument-by-instrument basis. Gains or losses arising on subsequent measurement of these equity investments are recognised in other comprehensive income. The gain or loss on disposal of the asset is reclassified to retained earnings and is not recycled to profit or loss. Transaction costs on disposal are taken to the income statement. Dividends received on these equity investments are recognised in the income statement unless the dividend represents recovery of the cost of the investment.

# Financial assets and financial liabilities designated at fair value through profit or loss

Financial assets and financial liabilities classified in this category are those that have been designated by management at initial recognition. Management may designate a financial asset at fair value through profit or loss upon initial recognition only when the first of the following criteria are met. A financial liability may be so designated when any of the three criteria are met. Designation is determined on an instrument by instrument basis:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognising gains or losses on them on a different basis.
- The assets and liabilities are part of a group of financial assets, financial liabilities or both which

are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.

The financial instrument contains one or more embedded derivatives which significantly modify the cash flows that otherwise would be required by the contract.

Financial assets and financial liabilities at fair value through profit or loss are recorded in the statement of financial position at fair value. Changes in fair value are recorded in net income or loss on financial assets and liabilities designated at fair value through profit or loss, except that the fair value change attributable to credit risk in respect of the financial liabilities is recognised in other comprehensive income, provided that there is no measurement mismatch arising from such recognition. Interest earned or incurred is accrued in interest income or interest expense, respectively, using the effective interest rate method, while dividend income is recorded in profit or loss when the right to the payment has been established.

#### Investment properties

Investment properties, which are properties held to earn rentals and/or for capital appreciation, are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties are measured at fair value. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss in the period in which they arise.

Fair values are evaluated as at statement of financial position date by applying a valuation model recommended by the International Valuation Standards Committee.

Investment properties are derecognised when either they have been disposed off or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognised in the income statement in the period of derecognition.

# 2.6 SIGNIFICANT ACCOUNTING POLICIES [continued]

#### Trade receivables

Trade receivables are stated at original invoice amount net of provisions for amounts estimated to be impaired. A provision for doubtful debts is made when collection of the full amount is no longer possible. Bad debts are written off when there is no possibility of recovery.

#### Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

#### The Group as lessor

Rental income from operating leases is recognised on a straightline basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

#### The Group as lessee

Leases payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease. Benefits received and receivable as an incentive to enter into an operating lease are also spread on a straight-line basis over the lease term.

#### Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows. When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### Accounts payable and accruals

Liabilities are recognised for amounts to be paid in the future for goods or services received, whether billed by the party or not.

#### **Employee benefits**

An accrual is made for the estimated liability for employees' entitlement to annual leave and leave passage as a result of services rendered by eligible employees up to the end of the reporting period.

The Group provides end of service benefits for its non-local employees. The entitlement to these benefits is based upon the employees' length of service and completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

Pension contributions are made in respect of UAE national employees to the UAE General Pension and Social Security Authority in accordance with the UAE Federal Law No. (2), 2000 for Pension and Social Security. Such contributions are charged to profit or loss during the employees' period of service.

#### Term loans

Term loans are initially recorded at fair value of consideration received less directly attributable transaction costs. After initial recognition, term loans are subsequently measured at amortised cost using the effective interest rate method.

# 2.6 SIGNIFICANT ACCOUNTING POLICIES [continued]

#### **Foreign currencies**

Foreign currency transactions are recorded at rates of exchange ruling at the value dates of the transactions. Monetary assets and liabilities denominated in foreign currencies are translated into AED at the rates of exchange ruling at the consolidated statement of financial position date. Any resultant gains and losses are recognised in the consolidated statement of income.

Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

#### Fair value measurement

The Group measures financial instruments, such as available for sale assets, and financial assets at fair value through profit and loss, at fair value at each statement of financial position date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. The Group uses the following hierarchy for determining and disclosing fair value by valuation technique:

- *Level 1:* quoted (unadjusted) prices in active markets for identical assets or liabilities
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly
- *Level 3:* techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

#### Non-current assets held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather through continuing use. This condition is regarded as met only when the sale is highly probable and the non-current asset (or disposal group) is available for immediate sale in its present condition. Management must be committed to the sale which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

When the Group is committed to a sale plan involving loss of control of a subsidiary, all of the assets and liabilities of that subsidiary are classified as held for sale when the criteria described above are met, regardless of whether the Group will retain a non-controlling interest in its former subsidiary after the sale. Non-current assets (and disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

# 2.6 SIGNIFICANT ACCOUNTING POLICIES [continued]

#### **Recognition of income and expenses** *Fee and service income*

Fee and income from services provided by the Group during the year are recognized on an accrual basis when the services are rendered and no significant uncertainties remain regarding the recovery of consideration due. Fees that are earned on the execution of a significant act are recognized as revenue when the significant act has been completed.

#### Interest income and expenses

Interest income comprises income on call and time deposit accounts and is recognized in the consolidated income statement as it accrues using the effective interest method. Interest expense is comprised of borrowing costs on loans and recognized in income statement using the effective interest method. Borrowing costs on qualifying assets are capitalized in the cost of qualifying asset.

#### Dividend income

Revenue is recognised when the Group's right to receive the payment is established.

### 2.7 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

#### Judgments

The preparation of the Group's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosures of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in future periods.

In the process of applying the Group's accounting policies, management has made the following judgments, which have the most significant effect in the amounts recognised in the consolidated statement of financial position:

#### Classification of properties

In the process of classifying properties, management has made various judgments. Judgment is needed to determine whether a property qualifies as an investment property, property and equipment and/or property held for resale. The Group develops criteria so that it can exercise that judgment consistently in accordance with the definitions of investment property, property and equipment and property held for resale. In making its judgment, management considered the detailed criteria and related guidance for the classification of properties as set out in IAS 2, IAS 16 and IAS 40, in particular, the intended usage of property as determined by management.

#### Classification of investments

The Group classifies investments as fair value through profit and loss if they are acquired primarily for the purpose of making a short term profit by the dealers.

Classification of investments as fair value through profit and loss depends on how management monitors the performance of these investments. When they are not classified as held for trading but have readily available reliable fair values and the changes in fair values are reported as part of profit and loss in the management accounts, they are classified as fair value through profit and loss.

Equity investments not held for trading can be designated as being measured at fair value through other comprehensive income at initial recognition.

Investments are classified at amortised cost only if the asset is held within a business model whose objective is to hold the asset to collect its contractual cash flows and that the contractual terms of the financial asset give rise, on specified dates, to cash flows constituting solely principal and interest on the outstanding principal amount.

### 2.7 SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS [continued]

#### Judgments [continued]

#### Classification of investments in subsidiaries and associates

Management performed an assessment on the extent of control or influence over the entities considered subsidiaries and associates. Management is satisfied that the investments are appropriately classified after consideration of the Group's control or influence over the operational and financial policies of these entities.

#### **Estimates and assumptions**

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

#### Useful lives of property, fixtures and equipment

The Group determines the estimated useful lives of its property, fixtures and equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset or physical wear and tear. Management reviews the residual value and useful lives annually and the future depreciation charge would be adjusted where management believes that the useful lives differ from previous estimates.

#### Impairment of investments in associates

Management regularly reviews its investments in associates for indicators of impairment. This determination of whether investments in associates are impaired entails Management's evaluation of the specific investee's profitability, liquidity, solvency and ability to generate operating cash flows from the date of acquisition and until the foreseeable future. The difference between the estimated recoverable amount and the carrying value of investment is recognised as an expense in profit or loss.

# Impairment of trade and other receivables and due from related parties

An estimate of the collectible amount of trade and other receivables and due from related parties is made when collection of the full amount is no longer probable. This determination of whether the receivables are impaired entails Management's evaluation of the specific credit and liquidity position of the customers and related parties and their historical recovery rates, including discussion with legal department and review of current economic environment. Management believes that the recorded provision is sufficient to cover anticipated losses. At the statement of financial position date, gross trade receivables and amounts due from related parties were AED 23,954 thousand and AED 55,427 thousand respectively (2015: AED 24,030 thousand and AED 635 thousand), with provision for doubtful debts amounting to AED 3,978 thousand (2015: AED 6,324 thousand). Any difference between the amounts actually collected in future periods and the amounts expected to be recovered will be recognised in the income statement.

#### Valuation of unquoted equity investments

Valuation of unquoted equity investments carried at fair value through other comprehensive income and carried at fair value through profit and loss are normally based on recent market transactions on an arm's length basis, fair value of another instrument that is substantially the same, expected cash flows discounted at current rates for similar instruments or other valuation models. Management believes that the unquoted equity investments are properly stated at fair value as of 31 March 2016.

#### Fair value of investment properties

In order to assess the fair value of investment properties, the Group engages the services of professional appraisers. Management believes that the appraised value reflects the true fair value of properties in light of current economic situations. The total fair value of investment properties at 31 March 2016 amounted to AED 112,197 thousand (2015: AED 90,000 thousand). If fair value increases/decreases by 10%, the change in fair value of investment properties recognised in profit or loss for the year ended 31 March 2016 will increase/decrease by AED 11,220 thousand.

### 3 FEE AND SERVICE INCOME

	2016	2015
	AED'000	AED'000
Consultancy and other service income	63,085	58,436
Revenue from hotel services	37,011	35,349
Investment banking fees	1,546	13,483
Asset management fees	11,480	8,201
Leasing and brokerage income	5,693	6,641

118,815

122,110

# 4 NET INCOME (LOSS) FROM INVESTMENTS CARRIED AT FAIR VALUE THROUGH PROFIT AND LOSS

	2016	2015
	AED'000	AED'000
Realised gain on disposal	2,079	13,899
Unrealised gain (loss) on revaluation	740	(12,881)
Dividend and interest income	962	(1,823)
	3,781	(805)

### 7 OPERATING EXPENSES

	2016	2015
	AED'000	AED'000
Staff costs	72,878	61,743
Professional fees	4,597	4,028
Rent expense	3,043	2,759
Others	39,866	32,801
	120,384	101,331

### 8 INTEREST EXPENSE

	2016	2015
	AED'000	AED'000
Term loans	2,137	2,488
Others	509	430
	2,646	2,918

### 9 REVERSAL OF IMPAIRMENT OF PROPERTY, FIXTURES AND EQUIPMENT

	2016 AED'000	2015 AED'000
Reversal of impairment of property, fixtures and equipment (note 15)	-	(21,719)

In 2013, the Group wrote down the property, fixtures and equipment of Mafraq Hotel LLC to their recoverable amounts of AED 164,000 thousand as of 31 March 2013. As a result, an impairment loss of AED 75,857 thousand was recorded in the consolidated income statement. The recoverable amounts were determined based on a value in use calculation.

During the current year, the Group reassessed the recoverable amount of its previously impaired property, fixtures and equipment of Mafraq Hotel which did not result in any reversal of impairment (2015: reversal of AED 21,719 thousand). The recoverable amounts were based on a value in use calculation.

### 5 INTEREST INCOME

	2016	2015
	AED'000	AED'000
Time deposits	4,100	3,196
Call accounts	57	37
	4,157	3,233

### 6 OTHER OPERATING INCOME

	2016	2015
	AED'000	AED'000
Insurance recovery against legal claim (note 22)	5,442	-
Others	3,135	3,731
	8,577	3,731

# 10 CASH AND CASH EQUIVALENTS

	2016	2015
	AED'000	AED'000
Cash in hand	175	171
Call and current accounts with banks	42,010	57,949
Term deposits	134,777	134,303
	176,962	192,423
Classified as part of disposal group		
held for sale (note 25)	3,688	
Bank balances and cash	180,650	192,423
Less: bank deposits with maturities over three months	(76,751)	(113,312)
	103,899	79,111

#### 11 INVESTMENTS CARRIED AT FAIR VALUE

	2016	2015
	AED'000	AED'000
Investments carried at fair value		
through profit and loss		
Listed equity securities	18,312	107,813
Investment in participatory notes	-	42,435
	18,312	150,248
Investments carried at fair value thr	rough other com	nprehensive
income	5	,
<i>income</i> Founder shares	21,282	33,518
<i>income</i> Founder shares Listed equity securities	21,282 23,210	33,518 28,238
<i>income</i> Founder shares	21,282	33,518
<i>income</i> Founder shares Listed equity securities	21,282 23,210	33,518 28,238
<i>income</i> Founder shares Listed equity securities Equity funds	21,282 23,210 16,608	33,518 28,238 10,859

Bank deposits carry an interest rate ranging from 1.8% to 4.9% (31 March 2015: 0.75% to 4.9%) per annum.

# 12 INVESTMENT IN ASSOCIATES

The Group has the following investments in associates which are accounted for using the equity method.

		Ownership	
	Country of incorporation	interest %	Principal activity
National Entertainment LLC (Tarfeeh)	U.A.E.	40	Entertainment services
Blue Chip Fund	U.A.E.	25.9	Asset management
Growth Capital Fund	Cayman Island	35.7	Asset management

Summarised financial information of the associates is set out below.

# 12 INVESTMENT IN ASSOCIATES [continued]

	2016	2015
	AED'000	AED'000
Associates' statement of financial position		
Assets	201,045	216,962
Liabilities	(6,233)	(4,447)
Net assets	194,812	212,515
Group's share of net assets	61,819	67,394
Carrying amount of investment in associates	61,819	67,394
Associates' revenue and profit:		
Revenue	6,349	9,825
Profit (loss) for the year	2,119	(1,012)
Group's share of profit for the year	1,013	1,766

As of 31 March 2016, the Group's share of the contingent liabilities of associates (corporate guarantees) amounted to AED nil (2014: AED nil).

# 13 INVESTMENT IN JOINT VENTURE

The Group had the following investment in joint ventures which are accounted for using the equity method.

		Ownership	Ownership	
	Country of	interest%	interest%	
	incorporation	2016	2015	Principal activity
Knightsbridge Global Security LLC	U.A.E.	-	50	Providing security,
				guarding and surveillance
				services for buildings and
				other properties.

During the year, the Group disposed of its entire stake in Knightsbridge Global Security LLC to a third party and paid an amount of AED 6.6 million as consideration on disposal.

# 13 INVESTMENT IN JOINT VENTURE [continued]

		AED '000
Carrying value of investment in joint venture disposed of		42
Add: Amount paid to third party upon disposal		6,657
Loss on disposal		6,699
Summarised financial information of the joint venture is set out below.		
	2016	2015
	AED'000	AED'000
Joint venture's statement of financial position		
Assets	-	22,105
Liabilities	-	(26,505)
Net assets	-	(4,400)
Group's share of net assets	-	(2,200)
Goodwill on acquisition	-	7,750
Carrying amount of investment in joint venture	-	5,550
	1 April	
	2015 to date	
	of disposal	2015
	AED'000	AED'000
Joint venture's revenue and profit:		
Revenue	36,785	47,190
Loss for the period / year	(11,016)	(17,419)
	(5.500)	
Group's share of loss for the period / year	(5,508)	(8,826)

# 14 INVESTMENT PROPERTIES

	2016	2015
	AED'000	AED'000
Opening balance	90,000	76,500
Additions during the year	22,197	-
Change in fair value	-	13,500
	112,197	90,000

The Group owns two plots of land for which the Group has the intention to construct investment properties, therefore these plots of land have been classified as investment properties. Investment properties are stated at fair value, which were determined by reference to a valuation carried out by an independent valuer not related to the Group. The valuation, which conforms to the Royal Institution of Chartered Surveyors Valuation Standards, was arrived at by considering the residual method of valuation.

During the year, the Group purchased an office floor in a commercial tower for a total consideration of AED 31.2 million. The office floor area that will be held to earn rental has been classified as investment properties with the remaining area classified as property, fixtures and equipment.

The following illustrates the analysis of investment properties recorded at fair value by level of hierarchy:

	Date of valuation	Total AED'000	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000
<b>2016</b> Investment properties – plots of land Investment properties – office units	9 March 2016 2 February 2016	90,000 22,197	-	- 22,197	90,000 -
<b>2015</b> Investment properties	18 February 2015	90,000	-	-	90,000

# 14 INVESTMENT PROPERTIES [continued]

#### Description of valuation techniques used and key inputs to valuation of investment properties:

	Valuation technique	Significant unobservable	
		inputs	Range
Plot C13 - Residential	Residual method	Finance costs	7%
		Construction time frame	30 months
		Gross development area Rent	280,989 sq ft. AED 80,000 studio / AED 115,000 1 room / AED 140,000 2 room / AED 180,000 3 room apartment
Plot C7 - Commercial	Residual method	Finance costs Construction time frame Gross development area Net lettable area Rent	7% 24 months 290,000 sq ft. 239,200 sq ft. AED 130/sq ft.
Office units	Direct sales comparison method	Sales rate	AED 1,350/sq. ft
		Service charge	AED 200/sq. m

The residual valuation approach is the valuation method accepted by the Royal Institution of Chartered Surveyors for valuing developments and opportunities which take time to come to fruition. The residual approach works on the premise that the price a hypothetical purchaser will pay for the land or development opportunity is the surplus remaining after the costs of construction, purchase and sale costs, the cost of finance and an allowance for the profit required to undertake the project have been deducted from the sales price of the completed development.

#### 15 PROPERTY, FIXTURES AND EQUIPMENT

	Freehold land AED'000	Leasehold improvements AED'000	Buildings AED'000	
2016				
Cost:				
At 1 April 2015	61,506	4,870	186,207	
Additions	-	-	-	
Disposals	-	-	-	
Classified as part of disposal group held				
for sale (note 25)	-	-	-	
At 31 March 2016	61,506	4,870	186,207	
Accumulated depreciation:				
At 1 April 2015	-	3,196	32,217	
Charge for the year	-	213	7,022	
Disposals	-	-	-	
Classified as part of disposal group held				
for sale (note 25)		-	-	
At 31 March 2016	<u> </u>	3,409	39,239	
Net carrying amount before impairment:				
At 31 March 2016	61,506	1,461	146,968	
Impairment:				
At 1 April 2015	3,655	60	12,157	
			12,107	
At 31 March 2016	3,655	60	12,157	
Net carrying amount after impairment:				
At 31 March 2016	57,851	1,401	134,811	
At 31 March 2016	57,051	1,401	134,011	

Totəl AED'000	Capital work in progress AED'000	Motor vehicles AED'000	Office equipment AED'000	Furniture and fixtures AED`000
284,431	-	1,313	21,136	9,399
14,226	12,903	145	286	892
(141)	-	-	(123)	(18)
(106)	-	-	(31)	(75)
298,410	12,903	1,458	21,268	10,198
56,393	-	802	13,277	6,901
10,557	-	184	2,109	1,029
(54)	-	-	[41]	(13)
(47)	-	-	(16)	(31)
66,849	-	986	15,329	7,886
231,561	12,903	472	5,939	2,312
17,446	-	39	540	995
17,446	-	39	540	995
214,115	12,903	433	5,399	1,317

### 15 PROPERTY, FIXTURES AND EQUIPMENT [continued]

	Freehold land AED'000	Leasehold improvements AED'000	Buildings AED'000	
2015				
Cost:				
At 1 April 2014	61,506	5,802	186,207	
Additions	-	907	-	
Disposals	-	-	-	
Write offs	-	(1,839)	-	
At 31 March 2015	61,506	4,870	186,207	
Accumulated depreciation:				
At 1 April 2014	-	4,733	25,651	
Charge for the year	-	302	6,566	
Disposals and write offs		(1,839)	-	
At 31 March 2015	-	3,196	32,217	
Net carrying amount before impairment:				
At 31 March 2015	61,506	1,674	153,990	
Impairment:				
At 1 April 2014	9,705	139	27,116	
Amounts reversed during the year (note 9)	(6,050)	(79)	(14,959)	
At 31 March 2015	3,655	60	12,157	
Net carrying amount after impairment:				
At 31 March 2015	57,851	1,614	141,833	

Total AED'000	Motor vehicles AED'000	Office equipment AED'000	Furniture and fixtures AED'000
288,005	1,170	24,125	9,195
3,650	143	2,177	423
(6)	-	(6)	-
(7,218)	-	(5,160)	(219)
284,431	1,313	21,136	9,399
53,768	688	16,667	6,029
9,848	114	1,776	1,090
(7,223)	-	(5,166)	(218)
56,393	802	13,277	6,901
228,038	511	7,859	2,498
39,165	53	849	1,303
 (21,719)	(14)	(309)	(308)
17,446	39	540	995
210,592	472	7,319	1,503

### 16 OTHER ASSETS

	2016 AED'000	2015 AED`000
Trade receivables	23,954	24,030
Prepaid expenses	8,712	7,975
Accrued income	6,949	5,644
Due from employees	2,640	1,732
Deferred project costs	307	18,964
Others	673	7,758
	43,235	66,103
Less: allowance for doubtful debts	(3,978)	(6,324)
Less: provision for deferred project costs*	-	(18,964)
	39,257	40,815
Classified as part of a disposal group held for sale (note 25)	(311)	
	38,946	40,815

\*This item represents design costs incurred in prior years related to certain projects. During the prior year, a provision was recorded against these costs due to the suspension of the projects. The amount was written off during the current year.

As at 31 March 2016, trade receivables at nominal value of AED 3,978 thousand (2015: AED 6,324 thousand) were impaired, and fully provided for.

The movement in the allowance for doubtful debts is as follows:

	2016 AED'000	2015 AED'000
Balance at the beginning of the year	6,324	5,888
Charge for the year	241	480
Amounts written off during the year	(2,587)	-
Reversal during the year		[44]
Balance at the end of the year	3,978	6,324

As at 31 March, the ageing of unimpaired trade receivables is as follows:

				Past due but n	ot impaired	
	Neither past due nor Total impaired AED'000 AED'000	< 30 days AED'000	30 – 60 days AED`000	61 – 90 days AED`000	>90 days AED'000	
2016	19,976	-	7,902	4,216	1,327	6,531
2015	17,706	-	6,611	4,954	2,414	3,727

Unimpaired receivables are expected on the basis of past experience, to be fully recoverable. It is not the practice of the Group to obtain collateral over receivables and the vast majority are therefore, unsecured.

### 17 TERM LOANS

	2016 AED'000	2015 AED'000
Term loan 1	46,015	57,674
Term loan 2	4,733	4,733
	50,748	62,407

Term loan 1: During July 2012, the Group restructured its loan with National Bank of Abu Dhabi. As a result, an amount of AED 42 million was paid. The interest rate on the loan was reduced from EIBOR plus 400 basis points to EIBOR plus 300 basis points per annum with a minimum of 4.5% per annum. The loan is repayable over twenty two quarterly installments which started on 1 April 2014.

The facility is secured by a first degree mortgage amounting to AED 140 million over the land and building of Mafraq Hotel and a Corporate Guarantee of the Parent Company.

Term loan 2: Mainland Management entered into a bridge loan agreement with Finance House PJSC, a related party, on 26 March 2007, amounting to AED 17 million. During 2014, the outstanding amount was converted into additional capital contribution to Mainland Management and subsequently an amount of AED 4.7 million was lent to Mainland Management. Interest is charged at 4% per annum (31 March 2014: 4% per annum).

### 18 OTHER LIABILITIES

	2016 AED'000	2015 AED'000
Trade payables	8,296	6,553
Staff payables	1,725	10,224
Provision for end of service benefits	12,045	9,794
Accrued expenses	12,210	2,872
	34,276	29,443
Classified as part of disposal group held for sale (note 25)	(296)	
	33,980	29,443

Movement in the employees' provision for end of service benefits is as follows:

	2016 AED'000	2015 AED'000
Balance at the beginning of the year	9,794	12,704
Provided during the year	3,023	2,770
Payments during the year	(772)	(4,048)
Reversal of provision	-	(1,482)
Transfer to due to employees	-	(150)
Balance at end of the year	12,045	9,794

### 19 SHARE CAPITAL

	2016	2015
	AED'000	AED'000
Authorised, issued and fully paid		
577,500 thousand shares (31 March 2015: 577,500 thousand shares)		
of AED 1 each (31 March 2015: AED 1 each)	577,500	577,500

#### 20 LEGAL RESERVE

As required by the UAE Federal Law No. (2) of 2015 and the Articles of Association of the Company and its subsidiaries, 10% of the profit for the year, on an individual basis, must be transferred to legal reserve. The Company and its subsidiaries may resolve to discontinue such transfers when the reserve equals 50% of the share capital. The legal reserve is not available for distribution.

### 21 STATUTORY RESERVE

In accordance with the Company's Articles of Association, 10% of the profit for the year shall be transferred to a statutory reserve. The Company may resolve to discontinue such transfers when the statutory reserve equals 50% of the share capital. The statutory reserve is not available for distribution.

#### 22 COMMITMENTS AND CONTINGENT LIABILITIES

	2016 AED'000	2015 AED'000
Corporate guarantees	47,305	70,720
Bank guarantees	36,065	35,868
Capital commitments	-	2,104
	83,370	108,692

The Group is a defendant in a lawsuit relating to its ordinary course of business. Management believes, based on legal advice, that the likelihood of the unfavorable outcome is remote; as such, no provision has been made in the consolidated financial statements (2015: AED nil).

During the prior year, one of the Group companies entered into a settlement agreement with a third party relating to a dispute over noncompliance of certain contractual terms in connection with the sale of an off-plan development in Dubai. The Group agreed to settle the claim with the third party for an amount of AED 6.8 million which was paid during the prior year. During the year, the Group recovered an amount of AED 5,442 thousand from the insurance company (note 6).

### 23 RELATED PARTY TRANSACTIONS

Related parties represent associates, joint ventures, major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

The year end balances in respect of related parties included in the consolidated statement of financial position are as follows:

	2016 AED'000	2015 AED'000
Amounts due from related parties:		
Associates	566	335
Funds under management	18	10
Consolidated fund (1) and (2)	54,930	290
	55,514	635
Classified as part of disposal group held for sale (note 25)	(87)	
	55,427	635
Amounts due to related parties:		
Others	48	1,017
	48	1,017
Term loans		
Loan obtained from Finance House (note 17)	4,733	4,733

Significant transactions with related parties during the year were as follows:

	2016 AED'000	2015 AED'000
Fees earned from related parties	5,572	8,546
Guarantees issued on behalf of the Company	83,370	106,588
Short term benefits of key management		
personnel (salaries, benefits and bonuses)	15,121	12,766
Interest expense on loan obtained from Finance House	192	192

### 24 FIDUCIARY ACTIVITIES

As at 31 March, the Group held-under-trust the following assets:

	2016 AED'000	2015 AED`000
Shares (at market value)	11,156	47,649
Bank balances	4,252	3,992

The above assets have not been reflected in these consolidated financial statements.

### 25 DISPOSAL OF SUBSIDIARIES AND DISCONTINUED OPERATIONS

#### **Disposal of Subsidiaries**

#### Consolidated fund (1)

During the year, the Group redeemed its holding in the Consolidated fund (1) for a total consideration of AED 109,598 thousand.

	AED '000
Group's share of net assets of the fund	109,598
Consideration received/ receivable	109,598

Gain on disposal

(b) Included in the consolidated income statement for the year ended 31 March 2016 are the following amounts relating to the Consolidated Fund (1) operations for the period up to disposal:

	1 April 2015 to date of disposal AED'000	31 March 2015 AED'000
Net loss from investments carried at fair		
value through profit and loss	(25,537)	(9,032)
Operating expenses	(3,541)	(3,553)
LOSS FOR THE YEAR FROM		
DISCONTINUED OPERATIONS	(29,078)	(12,585)
Attributable to:		
Equity holders of the Company	(24,269)	(12,195)
Non-controlling interest	(4,809)	(390)
	(29,078)	(12,585)

### 25 DISPOSAL OF SUBSIDIARIES AND DISCONTINUED OPERATIONS [continued]

#### Disposal of Subsidiaries [continued]

#### Consolidated fund (2)

During the year, the Group redeemed its holding in the Consolidated fund (2) for a total consideration of AED 25,708 thousand.

(a) Gain on disposal:	AED '000
Group's share of net assets of the fund	25,708
Consideration received/ receivable	25,708
Gain on disposal	-

(b) Included in the consolidated income statement for the year ended 31 March 2016 are the following amounts relating to the Consolidated Fund (2) operations for the period up to disposal:

	1 April 2015 to date of disposal AED'000	31 March 2015 AED'000
Net income from investments carried at fair		
value through profit and loss	706	1,798
Interest income Operating expenses	- (1,810)	34 (3,797)
LOSS FOR THE YEAR FROM		
DISCONTINUED OPERATIONS	(1,104)	(1,965)
Attributable to:		
Equity holders of the Company	(1,078)	(1,943)
Non-controlling interest	(26)	(22)
	(1,104)	(1,965)

### 25 DISPOSAL OF SUBSIDIARIES AND DISCONTINUED OPERATIONS [continued]

#### **Discontinued Operations**

During February 2016, the Board of Directors resolved to liquidate The National Investor (Dubai) Limited, and accordingly the subsidiary was classified as discontinued operations in accordance with International Financial Reporting Standard (5)

(a) Included in the consolidated income statement for the year ended 31 March 2016 are the following amounts relating to the discontinued subsidiary:

	2016 AED'000	2015 AED'000
Fee and service income	(17)	1,530
Interest income	52	18
Operating expenses	(1,500)	(2,143)
Depreciation	(47)	(17)
Loss for the year from discontinued operations	(1,512)	(612)
Attributable to:		
Equity holders of the parent company	(1,512)	[612]
Non-controlling interests	-	-
	(1,512)	(612)
Cash flows from discontinued operations:		
Net cash (outflows) operating activities	(271)	(501)
Net cash (outflows) from investing activities	108	(173)
Net cash (outflows) inflows from financing activities	-	1,835
Net cash (outflows) / inflows	(163)	1,161

The major classes of assets and liabilities comprising the operations classified as held for sale at 31 March 2016 are as follows:

	2016
	AED'000
Statement of financial position	
Cash and cash equivalents (note 10)	3,688
Amounts due from related parties (note 23)	87
Property, fixtures and equipment (noted 15)	59
Other assets (note 16)	311
Assets classified as held for sale	4,145
Other liabilities (note 18)	(296)
Total liabilities directly associated with assets	
classified as held for sale	(296)
Net assets classified as held for sale	3,849

#### 26 SEGMENT INFORMATION

Operating segments are identified on the basis of internal reports about the components of the Group that are regularly reviewed by the chief operating decision makers of the Group in order to allocate resources to the segment and to assess its performance. Information reported to the chief operating decision makers is based on three major segments as follows:

**Asset Management**- manages investment portfolios and funds in regional equities and offers regional and foreign investors gateways for investment in the GCC and Arab stock markets.

Merchant Banking- provides corporate finance advisory, private placements, public offerings of equity and debt securities, mergers and acquisitions.

**Principal Investments**- manages and controls all cash related to the Group, and all proprietary investments of the Group including investments in associates, joint ventures, investments at fair value through profit or loss and other comprehensive income and investment properties.

Management monitors the net operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment.

The business segments information for the years ended 31 March 2016 and 2015 are as follows:

#### **Business segments**

	Asset management AED'000	Merchant banking AED'000	Principal investments AED'000	Total AED'000
<b>31 March 2016</b> Operating Income	2,978	1,006	125,436	129,420
Net segment results	(6,430)	(8,284)	(21,398)	(36,112)
Segment assets	-	-	811,913	811,913
Segment liabilities	1,571	2,185	81,316	85,072
<b>31 March 2015</b> Operating Income	6,679	14,042	118,564	139,285
Net segment results	[4,221]	5,142	22,974	23,895
Segment assets	-	-	874,340	874,340
Segment liabilities	1,339	2,032	89,496	92,867

### 27 RISK MANAGEMENT

#### 27.1 Introduction

Risk is inherent in the Group's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities. The Group is exposed to credit risk, liquidity risk and market risk, the latter being subdivided into trading and non-trading risks. It is also subject to operational risks.

### 27 RISK MANAGEMENT [continued]

### 27.1 Introduction [continued]

#### **Risk management framework**

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls and to monitor risk and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

#### Board of Directors

The overall risk management responsibility lies with the Board of Directors of the Group. It provides the direction, strategy and oversight of all the activities through various committees.

#### Audit Committee

The Audit Committee comprises three independent members who represent the Board of Directors of the Group. The Audit Committee has the overall responsibility of assessing the internal audit findings, directing implementation of audit recommendations and overseeing the internal audit activities undertaken within the internal control environment and regulatory compliance framework of the Group. Duties and responsibilities of the Audit Committee are governed by a formally approved Audit Committee Charter which is in line with best practice and control governance.

#### Management Committee

The Management Committee is responsible for identifying, measuring, monitoring and controlling the risks arising out of various activities in the Group.

#### Internal Audit

Risk management processes throughout the Group are audited annually by the internal audit function which is outsourced and examines both the adequacy of the procedures and the Group's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee. The Internal Audit has direct reporting lines to the Audit Committee in order to secure independence and objectivity in all audit engagements undertaken within the Group.

#### **Risk measurement and reporting systems**

Monitoring and controlling risks is primarily performed based on limits established by the Group. These limits reflect the business strategy and market environment of the Group as well as the level of risk that the Group is willing to accept, with additional emphasis on selected industries. In addition, the Group monitors and measures the overall risk bearing capacity in relation to the aggregate risk exposure across all risk types and activities.

For all levels throughout the Group, specifically tailored risk reports are prepared and distributed in order to ensure that all business divisions have access to extensive, necessary and up-to-date information.

#### 27.2 Market risk

Market risk is the risk that the fair value and future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates, and equity prices.

#### Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments.

The Group is exposed to interest rate risk on its interest bearing assets and liabilities.

The following table demonstrates the sensitivity of the income statement to reasonably possible changes in interest rates, with all other variables held constant, of the Group's result for the year.

### 27 RISK MANAGEMENT [continued]

### 27.2 Market risk [continued]

#### Interest rate risk continued

The sensitivity of the income statement is the effect of the assumed changes in interest rates on the Group's profit for one year, based on the floating rate financial assets and financial liabilities held at 31 March 2016.

	Effect on profit AED'000
<b>2016</b> +100 increase in basis point -100 decrease in basis point	875 (875)
<b>2015</b> +100 increase in basis point -100 decrease in basis point	1,118 (1,118)

Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

Foreign currency risk is limited since a significant proportion of the Group's transactions, monetary assets and liabilities are denominated in U.A.E. Dirhams and U.S. Dollars. As the U.A.E. Dirham is pegged to the U.S. Dollar, balances in U.S. Dollars are not considered to represent significant currency risk.

#### Equity price risk

Equity price risk is the risk that the fair values of equities decrease as the result of changes in the levels of equity indices and the value of individual stocks. The equity price risk exposure arises from the Group's investment portfolio.

The following table estimates the sensitivity to a possible change in equity markets on the Group's income statement. The sensitivity of the income statement is the effect of the assumed change in the equity indices on the fair value of investments carried at fair value through profit or loss.

	Assumed level of change %	Impact on net income 2016 AED'000	Impact on net income 2015 AED'000
Investments carried at fair value through profit or loss			
Abu Dhabi Securities Market Index	5%	419	153
Dubai Financial Market Index	5%	346	6
Other markets	5%	151	5,232

The effect on equity (as a result of a change in the fair value of equity instruments carried at fair value through other comprehensive income at 31 March) due to a reasonably possible change in equity indices, with all other variables held constant, is as follows.

		Impact on	Impact on
	Assumed level of	equity	equity
	change	2016	2015
	%	AED'000	AED'000
Investments carried at fair value through			
other comprehensive income			
Abu Dhabi Securities Market Index	5%	1,064	1,676
Dubai Financial Market Index	5%	1,161	1,412

### 27 RISK MANAGEMENT [continued]

#### 27.3 Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counter-parties.

#### Maximum exposure to credit risk

The table below shows the maximum exposure to credit risk for the components of the statement of financial position.

	31 March 2016 AED'000	31 March 2015 AED'000
Balances with banks	180,650	192,423
Amounts due from related parties	55,427	635
Other assets	30,547	32,840
	266,624	225,898

### 27.4 Liquidity risk and funding management

Liquidity risk is the risk that an institution will be unable to meet its funding requirements. Liquidity risk can be caused by market disruptions or a credit downgrade which may cause certain sources of funding to dry up immediately. To guard against this risk, management has diversified funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash, cash equivalents, and readily marketable securities.

#### Analysis of financial assets and financial liabilities by remaining contractual maturities

The table below summarises the maturity profile of the Group's financial assets and liabilities at 31 March 2016 based on contractual maturities.

	Less than 3 months AED'000	3 months to 1 year AED'000	1 year to 5 years AED'000	Over 5 years AED'000	Total AED'000
ASSETS					
Bank balances and cash	103,899	76,751	-	-	180,650
Amounts due from related parties	54,184	9	1,321	-	55,514
Investments, including associates and joint venture	18,312	-	190,554	-	208,866
Other assets	23,905	6,640	-	-	30,545
Financial assets	200,300	83,400	191,875	-	475,575
Non-financial assets	8,712		134,964	192,662	336,338
Total assets	209,012	83,400	326,839	192,662	811,913
LIABILITIES					
Term loans	3,414	13,326	38,324	-	55,064
Amounts due to related parties	48	-	-	-	48
Other liabilities	12,273	9,958	12,045	-	34,276
Total liabilities	15,735	23,284	50,369	-	89,388

### 27 RISK MANAGEMENT [continued]

#### 27.4 Liquidity risk and funding management [continued]

**Analysis of financial assets and financial liabilities by remaining contractual maturities** continued The maturity profile of the financial assets and liabilities at 31 March 2015 was as follows:

	Less than 3 months AED'000	3 months to 1 year AED`000	1 year to 5 years AED'000	Over 5 years AED'000	Total AED'000
ASSETS					
Bank balances and cash	79,311	113,112	-	-	192,423
Amounts due from related parties	568	44	23	-	635
Investments, including associates and joint venture	150,248	-	188,559	-	338,807
Other assets	31,393	1,447	-	-	32,840
Financial assets	2/1 520	11/ /02	100 500		E// 70E
Financial assets	261,520	114,603	188,582	-	564,705
Non-financial assets	7,975	-	100,362	201,298	309,635
Total assets	269,495	114,603	288,944	201,298	874,340
LIABILITIES					
Term loans	4,231	10,251	64,942	-	79,424
Amounts due to related parties	1,017	-	-	-	1,017
Other liabilities	9,425	10,224	9,794	-	29,443
Total liabilities	14,673	20,475	74,736	-	109,884

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### 27.5 Operational risk

Operational risk is the risk of direct or indirect loss arising from inadequate or failed internal processes, systems failure, human error, fraud or external events. When required controls fail, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. While the Group cannot expect to eliminate all operational risks, through a control framework and by continuous monitoring and responding to potential risks, the Group is able to manage these risks. Controls include effective segregation of duties, appropriate access, authorisation and reconciliation procedures, staff training and robust assessment processes. The processes are reviewed on an ongoing basis.

### 27.6 Capital management

Capital includes equity attributable to the equity holders of the Group. The primary objective of the Group's capital management is to ensure that it maintains a healthy capital ratio to support its business and maximise shareholder value. The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing capital during the years ended 31 March 2016 and 31 March 2015.

#### 28 FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments comprise financial assets and financial liabilities.

Financial assets consist of investments carried at fair value through other comprehensive income, investments carried at fair value through profit and loss, due from related parties, bank balances and cash and some other assets. Financial liabilities consist of term loans, due to related parties and some other liabilities.

In the opinion of management, the estimated carrying values and fair values of financial assets and liabilities, that are not carried at fair value in the consolidated financial statements are not materially different, since assets and liabilities are either short term in nature or are re-priced on a frequent basis.

The following table shows the analysis of financial instruments recorded at fair value by level of the fair value hierarchy for the year ended 31 March 2016:

	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
FINANCIAL ASSETS				
Carried at fair value through profit or loss				
Quoted equities	18,312	-	-	18,312
Carried at fair value through other comprehensive income				
Quoted equities	44,492	-	-	44,492
Islamic sukuk	-	24,635	-	24,635
Unquoted equities	-	9,268	50,340	59,608
	44,492	33,903	50,340	128,735

The following table shows the analysis of financial instruments recorded at fair value by level of the fair value hierarchy for the year ended 31 March 2015:

	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
FINANCIAL ASSETS				
Carried at fair value through profit or loss				
Quoted equities	107,813	-	-	107,813
Unquoted securities	-	42,435	-	42,435
	107,813	42,435	-	150,248
Carried at fair value through other comprehensive income				
Quoted equities	61,756	-	-	61,756
Unquoted equities	-	10,859	43,000	53,859
	61,756	10,859	43,000	115,615

#### Transfers between categories

During the reporting period ended 31 March 2016 and 31 March 2015, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

### 28 FAIR VALUE OF FINANCIAL INSTRUMENTS [continued]

#### Reconciliation of fair value measurements of Level 3 financial instruments

The Group carries unquoted equity securities as financial assets at fair value through other comprehensive income classified as Level 3 within the fair value hierarchy.

A reconciliation of the beginning and closing balances including movements is summarized below:

	2016 AED'000	2015 AED'000
1 April	43,000	-
Additions during the year	7,340	43,000
	50,340	43,000

