TNI ANNUAL REPORT

2016





HH SHEIKH ZAYED BIN SULTAN AL NAHYAN

Late President of the United Arab Emirates



HH SHEIKH KHALIFA BIN ZAYED AL NAHYAN

President of the United Arab Emirates and Ruler of Abu Dhabi



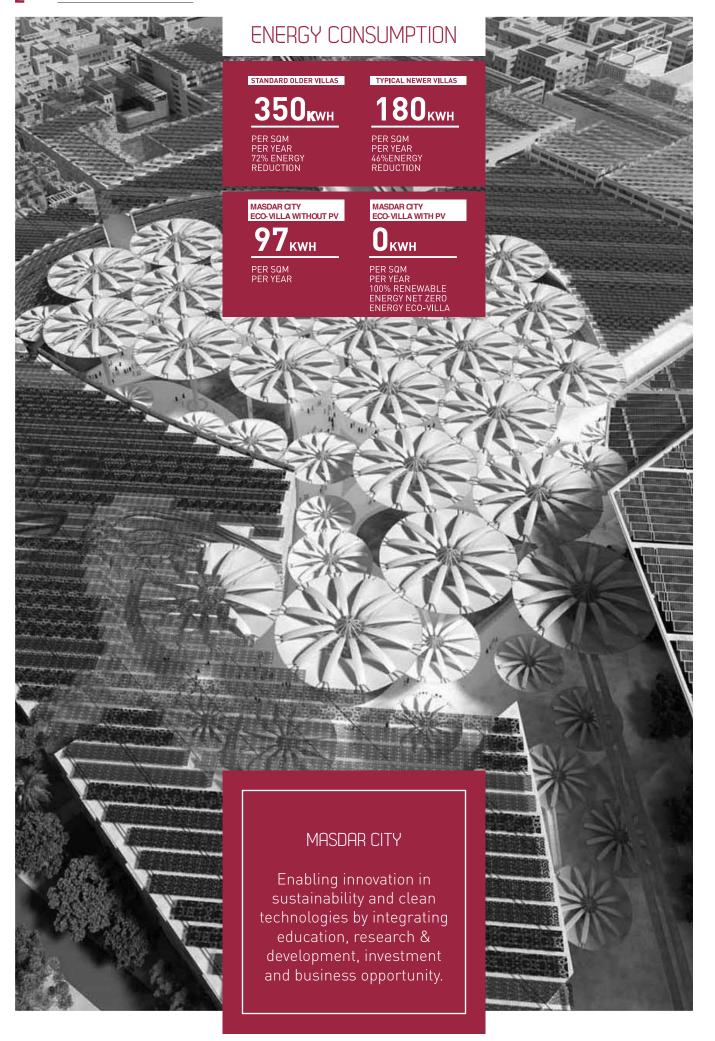
HH SHEIKH MOHAMED BIN RASHID AL MAKTOUM

Vice President of the United Arab Emirates, Prime Minister and Ruler of Dubai



HH GENERAL SHEIKH MOHAMED BIN ZAYED AL NAHYAN

Crown Prince of Abu Dhabi and Deputy Supreme Commander of the UAE Armed Forces



BOARD MEMBERS 2016

Abdullah M. Mazrui

Chairman

Mohammed Abdulla Alqubaisi

Vice Chairman

Yusuf Sami Alami

Board Member

Fatima Obeid Al Jaber

Board Member

Mohamad Mohamad Fadhel Al Hamli

Board Member

Saeed Al Masoud

Board Member

Mohamad Rashid Al Naseri Rahma Mohamad Rahma Alshamsi Abubaker Seddiq Alkhoori

Board Member

Board Member

Board Member



FINANCIAL STATEMENTS

the national investor private joint stock company chairman's report and consolidated financial statements 31 December 2016

chairman's report

independent auditors' report

consolidated statement of profit or loss

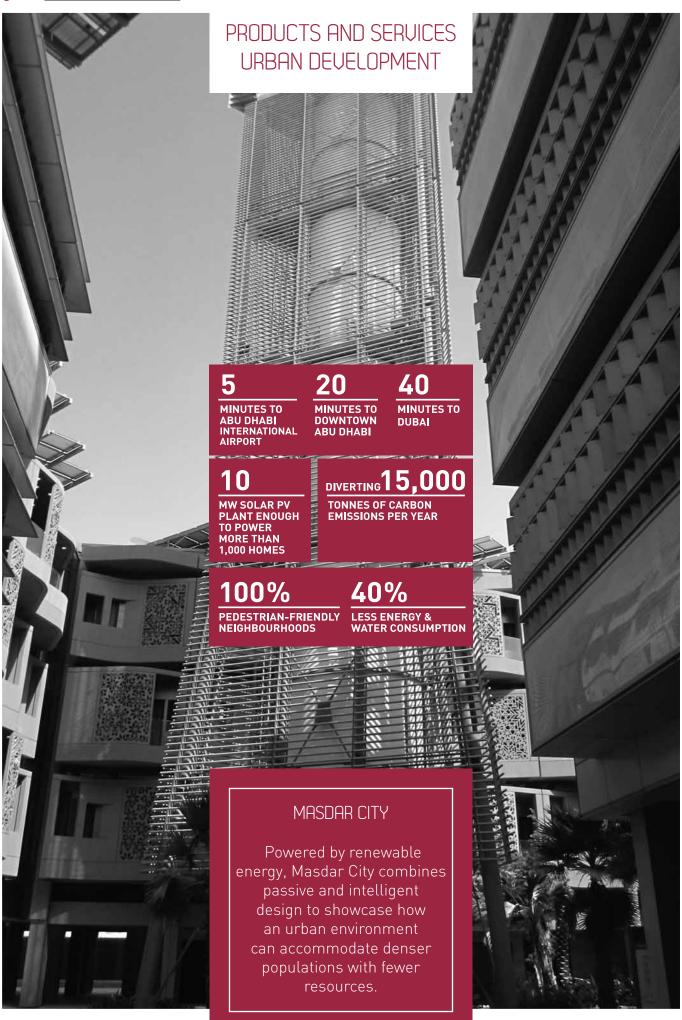
consolidated statement of comprehensive income

consolidated statement of financial position

consolidated statement of changes in equity

consolidated statement of cash flows

notes to the consolidated financial statements



CHAIRMAN'S REPORT

Dear Shareholders, Clients and Colleagues,

I am pleased to report the strategic turnaround initiatives that we undertook last year have allowed us to make solid progress against this agenda. 2016 was a year of good progress as we worked intensively to transform TNI and its subsidiaries to create a stronger, more efficient and more focused investment company.

2016 coincided with a period of considerable volatility in the financial, hospitality and real estate markets. In spite of these challenges, and keeping in mind that this annual report covers the financial results for the 9-months period only, we managed to deliver full year consolidated revenues of AED 105 million up from AED 81 million when compared to the corresponding period in the previous year. Overall, the group returned to profitability with attributable net income of AED 3.4 million, a significant improvement from last year's reported net losses of AED 34.5 million. Consolidated assets stood at AED 833 million and our shareholders' equity closed at AED 661 million.

On a segmental level, our asset management business witnessed improved profitability as a result of our rightsizing substantially being completed. Our merchant banking business is getting closer to executing our long pipeline of mandates. On the principal investments front, we have materially reduced our overall listed equities portfolio risk to a level that makes us less vulnerable to market volatility yet allows us to prosper when markets improve. It would be reasonable to expect that with an improvement in market conditions, and improved connectivity between our three core businesses lines, we will generate further momentum.

Although TNI operates in a cyclical industry and was therefore affected by what was happening in the regional landscape, we would like to put things into perspective, predominantly the matters that have adversely affected our results during the 9-months period ended 31 December 2016:

- 1. Colliers (a wholly owned subsidiary of TNI) announced that the court of cassation has ruled against Colliers as a result of a transaction conducted during 2007. This case was tried in six different courts over the past ten years and each court had ruled in Colliers' favor, and accordingly no provision was required in the past. However in August 2016, we were surprised when we received a preliminary ruling that was not in favor of Colliers. Furthermore, the court issued its final ruling in March 2017, which was against Colliers. Management has recorded a provision in the income statement of approximately AED 9.1 million, however, it will be our first and foremost priority to endeavor to recover this amount against the professional indemnity insurance policy that we have in place.
- 2. Abu Dhabi's retail and hospitality sectors remain reliant on corporate demand which have been significantly affected by the decline in oil prices, reduced government spending and corporate consolidation. These sectors witnessed moderate declines in 2016, and as a result, Mafraq Hotel's profitability came lower than expected on the back of these challenging market conditions. By virtue of the same token, these adverse conditions have negatively impacted Colliers' overall performance, specifically the

retail & hospitality divisions which became a drag on fiscal year earnings. Moreover, the aforementioned slowdown has resulted in downturns in investment and financing options available for hospitality projects. All of this meant fewer consultancy projects and a price war between consultants during the second half of 2016 which translated to an overall reduction in both fee levels and volumes for Colliers.

During our last Annual General Assembly Meeting, I referred to a real estate project being jointly developed by TNI and LEAD Development in Masdar City's investment and free zone. I am pleased to announce that the design and development aspects of this project are currently underway and progressing according to plan. Both TNI and LEAD have made a capital commitment of AED 150 million each over the next five years, and have already contributed AED 30 million each, representing 20% of their respective capital commitments. The total project is expected to cost AED 2 billion. The plot size is approximately 800 thousand sq.m and has a maximum GFA of 239,170 sq.m and residential components of the project will comprise 1,600 units comprising low rise apartment buildings, townhouses and villas. We project that returns will exceed 25%.

Going forward and as the regional economic situation begins to recover, we will we will focus on our key strengths in our fee generating businesses that deliver sustainable recurring income streams – private equity and merchant banking. At the subsidiaries' level, we will also continue to focus our attention on controlling those areas that we can directly influence – starting with costs. We believe the operating leverage we are creating will provide a cushion in periods of unsupportive market conditions.

Nevertheless, we firmly believe that the UAE and regional markets hold promising growth opportunities in the medium term. As we progress through 2017, TNI remains committed to supporting the growth of the UAE's financial services sector and will continue to take the necessary gradual and prudent steps towards achieving its strategic objectives.

On behalf of the Board of Directors, I would like to thank you for your continued trust in TNI. I'm optimistic about our future and confident in our ability to deliver value to our shareholders.

Abdullah M.Mazrui Chairman of the Board

A. Mazrici

for the year ended 31 December 2016

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the consolidated financial statements of The National Investor Pr. J.S.C. ("the Company") and its subsidiaries ("the Group"), which comprise the consolidated statement of financial position as at 31 December 2016, the consolidated statements of profit or loss and other comprehensive income, changes in equity and cash flows for the 9 month period ending 31 December 2016, and notes, comprising significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at 31 December 2016, and its consolidated financial performance and its consolidated cash flows for the 9 month period then ended in accordance with International Financial Reporting Standards (IFRS).

Other matter

The consolidated financial statements of the Group as at and for the year ended 31 March 2016 were audited by another auditor, whose report dated 25 May 2016 expressed an unmodified audit opinion.

Basis for Opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are independent of the Group in accordance with International Ethics Standards Board for Accountants Code of Ethics for Professional Accountants (IESBA Code) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the United Arab Emirates, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Valuation of financial instruments

Refer to note 15 of the consolidated financial statements

The risk is that the valuation of financial instruments maybe misstated due to the application of valuation techniques which often involve significant judgment and the use of assumptions and estimates. Due to the uncertainty in estimating some of the fair values, this is considered as a key audit matter.

Our response

Our audit procedures included:

- The assessment of controls over the identification, measurement and management of valuation risk, evaluating the methodologies, reasonableness of inputs and assumptions used by the Group in determining fair values;
- Assessing, for a selection of investments, key inputs, assumptions, considering alternative valuation methods used by management and supporting to key factors; and
- Assessing whether the consolidated financial statements disclosures of fair value risks and sensitivities appropriately reflect the Group's exposure to valuation risk.

Accounting for investment in associates

Refer to note 16 of the consolidated financial statements.

The investments in associates are accounted for under the equity method and considered for impairment in case of a significant or prolonged decline in value. The accounting for the results of and investment in associates is significant to our audit due to the share of the associates' net income, the book value of the investment, and judgment applied in determining if a decline in value is significant and temporary or prolonged.

Our response

Our audit procedures included:

- we obtained the audited financial statements to assess the valuation of the investments in associates and considered the underlying assumptions applied;
- evaluated management's considerations of the impairment indicators of the investment; and
- determined the adequacy of the disclosure in the consolidated financial statements based on the outcome of our evaluation.

for the year ended 31 December 2016 [continued]

Valuation of investment properties

Refer to note 18 of the consolidated financial statements.

The Group's accounting policy is to measure investment property initially at cost including transaction costs. Subsequent to initial recognition, investment properties are measured at fair value. Fair values are evaluated as at statement of financial position date by applying a valuation model recommended by an external valuer. Gains or losses arising from changes in the fair value of investment properties are included in profit or loss. Due to the significance of these properties, the general slowdown in the UAE real estate sector and the impact on the consolidated statement of profit or loss and related estimation uncertainty, this is considered a key audit matter.

The valuation of the portfolio is a significant judgment and is driven by a number of key assumptions. The judgment applied is supported by independent valuations by experienced valuers. The existence of significant estimation uncertainty warrants specific audit focus in this area as any bias or error in determining the carrying value, whether deliberate or not, could lead to an understatement/overstatement of profit or loss and other comprehensive income for the 9 month period ended.

Our response

Our audit procedures included:

- we assessed the competence, independence and integrity of the external valuers and read their terms of engagement with the Group to determine whether there were any matters that might have affected their objectivity or may have imposed scope limitations on their work;
- obtained the external valuation reports for a sample of properties and assessed whether the valuation was suitable for use in determining the carrying value in the consolidated statement of financial position;
- we carried out procedures, to test whether property specific standing data supplied to the external valuers by management reflected the underlying property records held by the Group and which has been tested during our audit;
- on the same sample of properties, assessed the reasonableness of any adjustments/assumptions used by the valuers and the reasonableness of the discount rates/capitalization rates applied on income streams generated by the properties; and based on the outcome of our evaluation we determined the adequacy of the disclosure in the consolidated financial statements.

Other Information

Management is responsible for the other information. The other information comprises the Chairman's report, but does not include the consolidated financial statements and our auditors' report thereon, which we obtained prior to the date of this audit report and the Management review.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is fto read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

When we read the reports, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate actions in accordance with ISAs.

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with IFRS and their preparation in compliance with the applicable provisions of the UAE Federal Law No. [2] of 2015, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

for the year ended 31 December 2016 [continued]

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements (continued)

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

for the year ended 31 December 2016 [continued]

Report on Other Legal and Regulatory Requirements

Further, as required by the UAE Federal Law No. (2) of 2015, we report that:

- we have obtained all the information and explanations we considered necessary for the purposes of our audit;
- the consolidated financial statements have been prepared and comply, in all material respects, with the applicable provisions of the UAE Federal Law No. (2) of 2015;
- the Group has maintained proper books of account;
- the financial information included in the Chairman's report, in so far as it relates to these consolidated financial statements, is consistent with the books of account of the Group;
- as disclosed in note 15 to the consolidated financial statements, the Group has purchased any shares during the 9 month period ended 31 December 2016;
- note 27 to the consolidated financial statements discloses material related party transactions and the terms under which they were conducted;
- based on the information that has been made available to us, nothing has come to our attention which causes us to believe that the Group has contravened during the financial 9 month period ended 31 December 2016 any of the applicable provisions of the UAE Federal Law No.(2) of 2015 or in respect of the Company's Articles of Association, which would materially affect its activities or its consolidated financial position as at 31 December 2016.

Further, as required by the UAE Union Law No. (10) of 1980, as amended, we report that we have obtained all the other information and explanations we considered necessary for the purpose of the audit.

KPMG Lower Gulf Limited

Fawzi AbuRass

Registration No.: 968 Abu Dhabi, United Arab Emirates

21 March 2017

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

for the year ended 31 December 2016

| | Note | Nine month period ended 31 December 2016 AED'000 | Year ended 31 March 2016 AED'000 | Nine month period ended (Unaudited) 31 December 2015 AED'000 |
|---|----------|--|---|---|
| CONTINUING OPERATIONS | | | | |
| Fee and service income | 6 | 83,699 | 118,815 | 86,980 |
| Net income from investments carried at fair | | 0.400 | 0.504 | 0.057 |
| value through profit and loss | 7 | 2,103 | 3,781 | 2,056 |
| Dividend income | 1./ | 218 | 5,284 | 147 |
| Share of profit / (loss) of associates | 16 17 | 12,454 | 1,013 (5,508) | (589) (12,306) |
| Share of loss of joint venture Loss on disposal of joint venture | 17 | - | (6,699) | (12,300) |
| Reversal of impairment of property, | 17 | - | (0,077) | - |
| fixtures and equipment | 13 | 6,521 | _ | _ |
| Interest income | 8 | 4,391 | 4,157 | 3,112 |
| Other income | 9 | 1,863 | 8,577 | 1,658 |
| | | | | |
| Total operating income | | 111,249 | 129,420 | 81,058 |
| General and administrative expenses | 10 | (88,230) | [120,441] | (105,460) |
| Provision against legal case | 11 | (9,127) | - | - |
| Depreciation | 19 | (7,331) | (10,510) | (8,127) |
| Interest expense | 12 | (2,671) | (2,646) | (1,984) |
| Impairment losses on trade receivables | 20 | (406) | [241] | _ |
| Total operating expenses | | (107,765) | (133,838) | (115,571) |
| Profit / (loss) for the period/year | | | | |
| from continuing operations | | 3,484 | (4,418) | (34,513) |
| Tront continuing operations | | 0,404 | (4,410) | (54,515) |
| Discontinued operations | | | | |
| Loss from discontinued operations | | - | (31,694) | |
| Profit / (loss) for the period/year | | 3,484 | (36,112) | (34,513) |
| Attributable to: | | | | |
| Owners of the Company | | 884 | (31,837) | (33,258) |
| Non-controlling interests | | 2,600 | (4,275) | (1,255) |
| | | 3,484 | (36,112) | (34,513) |
| Basic earnings per share (AED) (note 29) | | 0.002 | (0.055) | (0.058) |
| | | | | |

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME for the year ended 31 December 2016

| | Nine month period ended 31 December 2016 AED'000 | Year ended 31 March 2016 AED'000 | Nine month period ended (Unaudited) 31 December 2015 AED'000 |
|---|--|--|---|
| Profit / (loss) for the period/year | 3,484 | (36,112) | (34,513) |
| Other comprehensive income (loss): | | | |
| Items that are or may be reclassified subsequently to profit or loss | | | |
| Fair value loss on financial assets carried out at FVTOCI Directors' remuneration | (11,649) - | (16,290) (650) | [12,630] - |
| | (11,649) | (16,940) | (12,630) |
| Other comprehensive (loss) | (11,649) | (16,940) | (12,630) |
| Total comprehensive (loss) | (8,165) | (53,052) | (47,143) |
| Attributable to: | | | |
| Owners of the Company | (10,765) | (48,777) | (45,888) |
| Non-controlling interests | 2,600 | (4,275) | (1,255) |
| | (8,165) | (53,052) | (47,143) |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION for the year ended 31 December 2016

| | Note | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|---|------|--------------------------------|-----------------------------|
| Assets | | | |
| Cash and bank balances | 14 | 146,145 | 176,962 |
| Investments carried at fair value through | | | |
| profit and loss | 15 | 48,196 | 18,312 |
| Investments carried at fair value through | | | |
| other comprehensive income | 15 | 123,854 | 128,735 |
| Due from related parties | 27 | 259 | 55,427 |
| Investments in associates | 16 | 101,766 | 61,819 |
| Investment properties | 18 | 112,272 | 112,197 |
| Intangible assets | | 1,177 | 1,255 |
| Property, fixture and equipment | 19 | 217,159 | 214,115 |
| Other assets | 20 | 82,535 | 38,946 |
| | | 833,363 | 807,768 |
| Assets classified as held for sale | | - | 4,145 |
| Total assets | | 833,363 | 811,913 |
| Liabilities | | | |
| Term loans | 21 | 73,179 | 50,748 |
| Due to a related party | 27 | 239 | 48 |
| Other liabilities | 22 | 42,326 | 33,980 |
| | | 115,744 | 84,776 |
| Liabilities directly associated with assets classified as held for sale | | - | 296 |
| Total liabilities | | 115,744 | 85,072 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION for the year ended 31 December 2016 [continued]

for the year ended 31 December 2016

| | Note | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|--|------|--------------------------------|-----------------------------|
| Equity | | | |
| Share capital | 23 | 577,500 | 577,500 |
| Legal reserve | 24 | 58,186 | 58,096 |
| Statutory reserve | 25 | 49,763 | 49,673 |
| Fair value reserve | | (26,637) | [14,988] |
| Retained earnings | | 1,824 | 1,120 |
| Equity attributable to Owners of the Company | | 660,636 | 671,401 |
| Non-controlling interests | | 56,983 | 55,440 |
| Total equity | | 717,619 | 726,841 |
| Total liabilities and equity | | 833,363 | 811,913 |

These consolidated financial statements were approved and authorized for issue by the Board of Directors on 21 March 2017, and signed on their behalf by:

A. Mazui

Mr. Abdullah Mazrui

Mr. Yasser Geissah

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the year ended 31 December 2016

| | Share capital AED'000 | Legal reserve AED'000 | Statutory reserve AED'000 |
|--|-----------------------------|-----------------------------|---------------------------------|
| Balance at 1 April 2015 | 577,500 | 58,096 | 49,673 |
| Loss for the year Other comprehensive loss | - | - | - |
| Total comprehensive loss for the year | | - | - |
| Change in non-controlling interests | | - | - |
| Balance at 31 March 2016 | 577,500 | 58,096 | 49,673 |
| Balance at 1 April 2016 | 577,500 | 58,096 | 49,673 |
| Profit for the year | - | - | - |
| Other comprehensive loss | | - | - |
| Transfer to legal reserves (note 24) | | 90 | - |
| Transfer to statutory reserves (note 25) | | - | 90 |
| Change in non-controlling interests | | - | - |
| Balance at 31 December 2016 | 577,500 | 58,186 | 49,763 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY for the year ended 31 December 2016 [continued]

| Fair value reserve AED'000 | Retained earnings AED'000 | Attributable to equity holders of parent AED'000 | Non- controlling interests AED'000 | Total AED'000 |
|----------------------------------|---------------------------------|--|---|------------------|
| 1,302 | 33,607 | 720,178 | 61,295 | 781,473 |
| - | (31,837) | (31,837) | (4,275) | (36,112) |
| [16,290] | (650) | (16,940) | - | [16,940] |
| (16,290) | (32,487) | (48,777) | (4,275) | (53,052) |
| - | - | - | (1,580) | (1,580) |
| (14,988) | 1,120 | 671,401 | 55,440 | 726,841 |
| (14,988) | 1,120 | 671,401 | 55,440 | 726,841 |
| - | 884 | 884 | 2,600 | 3,484 |
| [11,649] | - | (11,649) | - | [11,649] |
| - | (90) | - | - | <u>-</u> |
| - | (90) | - | - | <u>-</u> |
| - | - | _ | (1,057) | (1,057) |
| (26,637) | 1,824 | 660,636 | 56,983 | 717,619 |

CONSOLIDATED STATEMENT OF CASH FLOWS for the year ended 31 December 2016

| | Note | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|---|----------|--------------------------------|-----------------------------|
| Cash flows from operating activities | | | |
| Profit/(loss) for the period/year | | 3,484 | (36,112) |
| Adjustments for: | | | |
| Depreciation | 19 | 7,331 | 10,557 |
| Amortisation of intangible assets | | 79 | 57 |
| Share of profit of associates | 16 | (12,454) | (1,013) |
| Share of loss of joint venture | 17 | - | 5,508 |
| Loss on disposal of joint venture | 17 | - | 6,699 |
| Net (loss)/income from investments carried at fair value through profit a | and loss | 731 | (740) |
| Reversal of impairment on property, fixtures and equipment | 13 | (6,521) | - |
| Impairment losses on trade receivables | 20 | 406 | 241 |
| Interest income | | (4,391) | (4,209) |
| Interest expense | 12 | 2,671 | 2,646 |
| Dividend income | | (218) | (5,284) |
| | | (8,882) | (21,650) |
| Changes in: | | | |
| Amounts due from related parties | | 55,168 | (54,879) |
| Other assets | | (43,707) | 1,689 |
| Amounts due to related parties | | 191 | (969) |
| Other liabilities | | 9,055 | 4,833 |
| Net cash from /(used in) operating activities | | 11,825 | (70,976) |

CONSOLIDATED STATEMENT OF CASH FLOWS for the year ended 31 December 2016 [continued]

| | Note | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|---|------|--------------------------------|-----------------------------|
| Cash flows from investing activities | | | |
| Purchase of property, fixtures and equipment, net | 19 | (3,854) | (14,139) |
| Purchase of investment properties | 18 | - | (22,197) |
| Capitalization on investment properties | 18 | (75) | - |
| Proceeds from sale of investments carried at fair value through profit and | loss | 105,446 | 168,157 |
| Acquisition of investments carried at fair value through profit and loss | | (136,060) | (35,481) |
| Cash paid on disposal of joint venture | 17 | - | (6,657) |
| Net movement in investments carried at fair value through | | | |
| other comprehensive income | | - | (30,217) |
| Net movement of investment in associates | | (35,110) | 7,396 |
| Proceeds from partial redemption of investment FVTOCI | | 848 | - |
| Net movement in assets held for sale | | 161 | - |
| Term deposits | | 13,559 | 36,561 |
| Purchase of intangible assets | | - | [244] |
| Interest income received | | 4,104 | 3,836 |
| Dividend income received | | 218 | 5,284 |
| Net cash (used in)/from investing activities | | (50,763) | 112,299 |
| Cash flows from financing activities Repayment of term loans Proceeds from term loans | | (8,764) 31,195 | (11,659) |
| Directors' remuneration paid Change in non controlling interest Interest paid | | (1,057) (3,379) | (650) (1,580) (2,646) |
| Net cash from/(used in) financing activities | | 17,995 | (16,535) |
| Net (decrease)/increase in cash and cash equivalents | | (20,943) | 24,788 |
| Cash and cash equivalents at 1 April | | 103,899 | 79,111 |
| Cash and cash equivalents 31 December | 14 | 82,956 | 103,899 |

for the year ended 31 December 2016

1 LEGAL STATUS AND PRINCIPAL ACTIVITIES

The National Investor Pr.J.S.C. (the "Company") is registered in Abu Dhabi, United Arab Emirates ("UAE") and is listed on the Abu Dhabi Securities Exchange as a Private Joint Stock Company. The Federal Law No. 2 of 2015 concerning commercial companies has come into effect on the 1 July 2015, replacing the existing Federal Law No. 8 of 1984. In 2001, the Company received approval from the Central Bank of the UAE to conduct financial investment business as an investment company in accordance with the Central Bank's Board of Directors' Resolution No. 164/8/94 dated 18 April 1995 regarding the regulations for investment companies and banking and investment consultation companies.

The Company and its subsidiaries (together referred as 'the Group') are managed as an integrated investment and financial services company.

The principal activities of the Group are investment banking, asset management, private equity, funds and securities investment, hospitality, third party real estate and provision of consultancy.

The registered head office of the Company is at P.O. Box 47435, Abu Dhabi, United Arab Emirates.

These consolidated financial statements of the Group were authorized and approved for issue by the Board of Directors on 21 March 2017.

2 BASIS OF PREPARATION

(a) Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as issued by International Accounting Standard Board (IASB) and applicable requirements of the laws of the UAE. The UAE Federal Law No. 2 of 2015 ("UAE Companies Law of 2015") was issued on 1 April 2015 and has come into force on 1 July 2015. Companies are allowed to ensure compliance with the UAE Companies Law of 2015 by 30 June 2017 as per the transitional provisions contained therein. The Company has implemented all changes required by the UAE Companies Law of 2015.

(b) Basis of measurement

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments and properties that are measured at fair values as explained in the accounting policies below.

(c) Functional and reporting currency

The consolidated financial statements are presented in United Arab Emirates Dirham (AED) which is the functional currency of the Company and all values are rounded to the nearest thousands dirham, except when otherwise indicated.

(d) Change of year end

The financial year end of the "Group" was changed from 31 March to 31 December. The current financial statements are prepared for 9 months from 1 April 2016 to 31 December 2016. The statement of profit and loss includes the comparative unaudited balances and results ending 31 December 2015.

for the year ended 31 December 2016

[continued]

BASIS OF CONSOLIDATION

The accompanying consolidated financial statements comprise of the financial statements of the Company and its subsidiaries (together referred to as the "Group"). The details of the Company's subsidiaries and their principal activities are as follows:

| | Country of incorporation | Ownership interest | | |
|---|--------------------------|-----------------------|--------|---|
| | | % | , | Principal activity |
| | | 31 Dec | 31 Mar | |
| | | 2016 | 2016 | |
| Operating entities | | | | |
| Mainland Management LLC | U.A.E | 67 | 67 | Real estate investments |
| Falcon Investments LLC | U.A.E | 100 | 100 | Property management, advisory and investment brokerage services |
| National Investor Property Management LLC - a subsidiary of Falcon Investments LLC | U.A.E | 100 | 100 | Advisory and consultancy services |
| Robert Flanagan Arabian Management Consultancy LLC - a subsidiary of Falcon Investments LLC | U.A.E | 51 | 51 | Management consultancy services |
| Professional Realtors Company Ltd- a subsidiary of Falcon Investments LLC | K.S.A | 80 | 80 | Real estate and consultancy |
| Uptown Management LLC | U.A.E | 100 | 100 | Real estate investments |
| Uptown Investment LLC | U.A.E | 100 | 100 | Real estate investments |
| Mainland Investment LLC | U.A.E | 100 | 100 | Real estate investments |
| Mafraq Hotel – a subsidiary of Mainland Invest- ment LLC | U.A.E | 100 | 100 | Hospitality services |
| MENA Real Estate Solutions LLC | U.A.E | 100 | 100 | Real estate and consultancy |
| Colliers International Property Services LLC – a subsidiary of Falcon Investments LLC | Qatar | 100 | 100 | Real estate and consultancy service |
| Colliers International Property Consultancy - a subsidiary of Falcon Investments LLC | Egypt | 100 | 100 | Real estate and consultancy service |
| Special purpose entities | | | | |
| United Capital LLC | U.A.E | 100 | 100 | Asset Management |
| Fidelity Invest LLC (owned by The National Investor Pr.J.S.C. One Man Company LLC) | U.A.E | 100 | 100 | Asset Management |
| Fidelity Trust LLC | U.A.E | 100 | 100 | Asset Management |
| Al Dhafra Capital LLC | U.A.E | 100 | 100 | Asset Managemen |
| TNI Capital Partners Limited | Cayman Islands | 100 | 100 | Private Equity Funds |
| TNI General Partners Limited | Cayman Islands | 100 | 100 | Private Equity Funds |
| Blue Chip Capital LLC | U.A.E | 100 | 100 | Asset Management |
| Alliance Investment LLC | U.A.E | 100 | 100 | Asset Management |

for the year ended 31 December 2016

[continued]

BASIS OF CONSOLIDATION [CONTINUED]

(a) Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date i.e. when control is transferred to the Group. The consideration transferred in the acquisition is generally measured at fair value, as are the identifiable net assets acquired. Any goodwill that arises is tested annually for impairment. Any gain on a bargain purchase is recognised in profit or loss immediately. Transaction costs are expensed as incurred, except if they are related to the issue of Islamic financing or equity instruments.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognised in profit or loss.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

(b) Subsidiaries

These consolidated financial statements incorporate the financial statements of the Group and entities controlled by the Group. Control is achieved when the Group has:

- power over the investee;
- exposure, or has rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above. When the Group has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Group considers all relevant facts and circumstances in assessing whether or not the Group's voting rights in an investee are sufficient to give it power, including:

- the size of the Group's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Group, other vote holders and other parties;
- rights raising from other contractual arrangements;
- any additional facts and circumstances that indicate that the Group has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns and previous shareholders' meetings.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the period are included in the consolidated statement of profit or loss from the date the Group gains control until the date when the Group ceases to control the subsidiary's profit or loss and each component of other comprehensive income are attributable to the owners of the Group and to the non-controlling interests.

Total comprehensive income of the subsidiaries is attributable to the owners of the Group and to the non-controlling interest even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies.

Intragroup balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid/payable or received/receivable is recognised directly in equity and attributed to the owners of the Group.

(c) Foreign currencies

In preparing the consolidated financial statements, each individual Group entity's transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

(d) Loss of control

When the Group loses control of a subsidiary, a gain or loss is recognised in the consolidated statement of profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest, and (ii) the previous carrying amount of the assets (including goodwill) and liabilities of the subsidiary, and any non-controlling interests. All amounts previously recognised

for the year ended 31 December 2016

[continued]

BASIS OF CONSOLIDATION [CONTINUED]

(d) Loss of control [continued]

in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity).

The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IFRS 9 (issued in 2010), when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

(e) Special purpose vehicles ('SPVs')

Special purpose vehicles are entities that are created to accomplish a narrow and well-defined objective such as the securitisation of assets, or the execution of a specific Islamic financing transaction. An SPV is consolidated if, based on an evaluation of the substance of its relationship with the Group and the SPV's risk and rewards, the Group concludes that it controls the SPV.

(f) Fiduciary activities

The Group acts as a trustee/manager and in other capacities that result in holding or placing of assets in a fiduciary capacity on behalf of trusts or other institutions. Such assets and income arising thereon are not included in the consolidated financial statements as they are not assets of the Group.

(g) Investment in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint arrangement. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

On acquisition of the investment in an associate or a joint venture, any excess of the cost of acquisition over the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities of associates and joint ventures recognised at the date of acquisition is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets, liabilities and contingent liabilities over the cost of acquisition, after reassessment, is recognised immediately in the consolidated statement of profit or loss in the period in which the investment is acquired.

The results and assets and liabilities of associates and joint ventures are incorporated in these consolidated financial statements using the equity method of accounting from the date on which the investment becomes an associate of joint venture. Under the equity method, an investment in associates and joint ventures is initially recognised in the consolidated statement of financial position at cost, including transaction cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associates and joint ventures.

When the Group's share of losses of associates and joint ventures exceeds the Group's interest in that associates and joint ventures (which includes any long-term interests that, in substance, form part of the Group's net investment in the associates and joint ventures), the Group discontinues recognizing its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associates and joint ventures.

The requirements of International Financial Reporting Standards are applied to determine whether it is necessary to recognise any impairment loss with respect to the Group's investment in associates and joint ventures. When necessary, the entire carrying amount of the investment (including goodwill) is tested for impairment as a single asset by comparing its recoverable amount (higher of value in use and fair value less costs to sell) with its carrying amount, any impairment loss recognised forms part of the carrying amount of the investment and charged to statement of profit or loss. Any reversal of that impairment loss is recognised to the extent that the recoverable amount of the investment subsequently increases.

The Group discontinues the use of equity method from the date when the investment ceases to be an associate or a joint venture. When the Group retains its interest in the former associate or joint venture and the retained interest is financial asset, the Group measures the retained interest at fair value at that date and this fair value is regarded as its fair value on initial recognition. The difference between the carrying amount of the associate or joint venture at the date the equity method was discontinued, and the fair value of any retained interest and any proceeds from disposing of a part interest in the associate or joint venture is included in the determination of the gain or loss on disposal of the associate or joint venture.

The Group continues to use the equity method when an investment in an associate becomes an investment in a joint venture or an investment in joint venture becomes an investment in an associate. There is no remeasurement to fair value upon such changes in ownership interests.

for the year ended 31 December 2016

[continued]

BASIS OF CONSOLIDATION [CONTINUED]

(g) Investment in associates and joint ventures [continued]

Upon disposal of associates and joint ventures that results in the Group losing significant influence over that associates and joint ventures, any retained investment. In addition, the Group accounts for all amounts previously recognised in other comprehensive income in relation to that associates and joint ventures on the same basis as would be required if that associates and joint ventures had directly disposed of the related assets or liabilities. Therefore, if a gain or loss previously recognised in other comprehensive income by that associates and joint ventures would be reclassified to profit or loss on the disposal of the related assets or liabilities, the Group reclassifies the gain or loss from equity to profit or loss (as a reclassification adjustment) when it loses significant influence over that associates and joint ventures.

When a Group entity transacts with an associate or a joint venture of the Group, profits and losses resulting from the transactions with the associate or joint venture is recognised in the Group consolidated financial statements only to the extent of interests in the associate or joint venture that are not related to the Group.

4 SIGNIFICANT ACCOUNTING POLICIES

(a) Changes in accounting policies

The accounting policies adopted are consistent with those of the previous financial year, except for the following new and amended IFRS and IFRIC interpretations effective as of 1 April 2015:

- IAS 19 Defined Benefit Plans: Employee Contributions Amendments to IAS 19
- Annual Improvements 2010-2012 Cycle
- IFRS 3 Business Combinations
- IFRS 8 Operating Segments
- IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets
- IAS 24 Related Party Disclosures
- Annual Improvements 2011-2013 Cycle
- IFRS 3 Business Combinations
- IFRS 13 Fair Value Measurement
- IAS 40 Investment Property

The new standards and amendments to standards listed above had no significant impact on the Group.

(b) Summary of significant accounting policies

Cash and bank balances

Cash and bank balances in the statement of financial position compromise of cash at banks, cash on hand and term deposits. For the purpose of consolidated statement of cash flows, cash and bank balances consist of cash in hand, bank balances, and short term deposits with an original maturity of three months or less.

Investment properties

Investment properties are properties held to earn rentals and/or for capital appreciation (including property under construction for such purposes). Investment properties are initially measured at cost. Subsequently, investment properties are measured at fair value basis, with changes in fair value recognized under profit and loss.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the consolidated statement of profit or loss in the period in which the property is derecognised. Transfers to investment properties are made when, and only when there is change in use evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development.

Transfers from investment properties are made when, and only when, there is change in use evidenced by commencement of owner-occupation or commencement of development with a view to sale.

Property and equipment

Property and equipment are stated at historical cost less accumulated depreciation and impairment loss, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the asset. Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repair and maintenance expenses are charged to the consolidated statement of profit or loss in the period in which they are incurred.

Depreciation is charged so as to write off the cost over their estimated useful lives using the straight-line method as follows:

Leasehold improvements3 - 4 yearsBuildings30 yearsFurniture and fixtures3 - 7 yearsOffice equipment2 - 10 yearsMotor vehicles3 - 5 years

Freehold land is not depreciated. The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property, plant and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the consolidated statement of profit or loss.

for the year ended 31 December 2016

[continued]

4 SIGNIFICANT ACCOUNTING POLICIES [CONTINUED]

(b) Summary of significant accounting policies (continued)

Property and equipment (continued)

Properties or assets in the course of construction for production, supply or administrative purposes, or for purposes not yet determined, are carried at cost, less any recognised impairment loss, if any. Cost includes all direct costs attributable to the design and construction of the property including related staff costs, and for qualifying assets, financing costs capitalised in accordance with the Group accounting policy. When the assets are ready for intended use, the capital work in progress is transferred to the appropriate property and equipment category and is depreciated in accordance with the Group's policies.

Financial assets

Initial recognition

Financial assets and liabilities are recognised when a Group entity becomes a party to the contractual provisions of the instrument.

Initial measurement

Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in the consolidated statement of profit or loss.

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the timeframe established by regulation or convention in the marketplace. All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Amortised cost and effective profit rate method

The effective profit rate method is a method of calculating the amortised cost of those financial instruments measured at amortised cost and of allocating income over the relevant period. The effective profit rate is the rate that is used to calculate the present value of the estimated future cash receipts (including all fees and points paid or received that form an integral part of the effective profit rate, transaction costs and other premiums or discounts) through the expected life of the financing and investing instruments, or, where appropriate, a shorter period, to arrive at the net carrying amount on initial recognition. Income is recognised in the consolidated statement of profit or loss on an effective profit rate basis measured subsequently at amortised cost

Financial assets at fair value through other comprehensive income (FVTOCI)

On initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in sharia compliant equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term; or
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking.

FVTOCI assets are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income. The cumulative gain or loss will not be reclassified to profit or loss on disposals.

Financial assets at fair value through profit or loss (FVTPL)

Investments in sharia compliant equity instruments are classified as FVTPL, unless the Group designates an investment at fair value through other comprehensive income (FVTOCI) on initial recognition. Financial assets (other than equity instruments) that do not meet the amortised cost criteria are measured at FVTPL. In addition, financial assets (other than equity instruments) that meet the amortised cost criteria but are designated as FVTPL are measured at FVTPL. Financial assets (other than equity instruments) may be designated as at FVTPL upon initial recognition if such designation eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities or recognising the gains and losses on them on different bases.

The Group has not designated any financial assets (other than equity instruments) as at FVTPL.

Financial assets are reclassified from amortised cost to FVTPL when the business model is changed such that the amortised cost criteria are no longer met. Reclassification of financial assets (other than equity instruments) that are designated as at FVTPL on initial recognition is not allowed.

Financial assets at FVTPL are measured at fair value at the end of each reporting period, with any gains or losses arising on remeasurement recognised in the consolidated statement of profit/loss. The net gain or loss recognised in the consolidated statement of profit or loss is included in the 'gain from other investments at fair value' line item in the consolidated statement of profit or loss.

for the year ended 31 December 2016

[continued]

4 SIGNIFICANT ACCOUNTING POLICIES [CONTINUED]

(b) Summary of significant accounting policies (continued)

Financial assets at fair value through profit or loss (FVTPL) [continued]

Impairment of financial assets

Financial that are measured at amortised cost are assessed for impairment at each reporting date. Financial assets measured at amortised cost are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset have been affected.

Objective evidence of impairment could include, however not limited to:

- significant financial difficulty of the issuer or counterparty;
- breach of contract, such as a default or delinquency in profit or principal payments;
- it becoming probable that the customer will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

The amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows reflecting the amount of collateral and guarantee, calculated using the financial asset's original effective profit rate.

The carrying amount of the financial asset measured at amortised cost is reduced by the impairment loss directly for all financial assets with the exception of investing assets, where the carrying amount is reduced through the use of an impairment allowance account. When the investing assets are considered uncollectible, it is written off against the impairment allowance account. Subsequent recoveries of amounts previously written off are credited against the impairment allowance account. Changes in the carrying amount of the impairment allowance account are recognised in the consolidated statement of profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the consolidated statement of profit or loss to the extent that the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Impairment of non-financial assets

At each reporting date, the Group reviews the carrying amounts of its non-financial assets (other than biological assets, investment property, inventories and deferred tax assets) to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. Goodwill is tested annually for impairment.

For impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Goodwill arising from a business combination is allocated to CGUs or groups of CGUs that are expected to benefit from the synergies of the combination.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. Value in use is based on the estimated future cash flows, discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU.

An impairment loss is recognised if the carrying amount of an asset or CGU exceeds its recoverable amount.

Impairment losses are recognised in profit or loss. They are allocated first to reduce the carrying amount of any goodwill allocated to the CGU, and then to reduce the carrying amounts of the other assets in the CGU on a pro rata basis.

An impairment loss in respect of goodwill is not reversed. For other assets, an impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Derecognition

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised Islamic financing for the proceeds received.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in the consolidated statement of profit or loss.

On derecognition of a financial asset that is classified as FVTOCI, the cumulative gain or loss previously accumulated in the investments revaluation reserve in equity is not reclassified to the consolidated statement of profit or loss, but is transferred to retained earnings within equity.

for the year ended 31 December 2016

[continued]

4 SIGNIFICANT ACCOUNTING POLICIES [CONTINUED]

(b) Summary of significant accounting policies (continued)

Financial assets at fair value through profit or loss (FVTPL) (continued)

Offsetting

Financial assets and liabilities are offset and reported net in the consolidated financial position only when there is a legally enforceable right to set off the recognised amounts and when the Group intends to settle either on a net basis, or to realise the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted by the accounting standards, or for gains and losses arising from a group of similar transactions. The Group is party to a number of arrangements, including master netting agreements that give it the right to offset financial assets and financial liabilities but where it does not intend to settle the amounts net or simultaneously and therefore the assets and liabilities concerned are presented on a gross basis.

Financial liabilities

Financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis, except for short-term liabilities when the recognition of interest is immaterial.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

Derecognition

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire.

Segment reporting

A segment is a distinguishable component of the Group that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. Segment income, segment expenses and segment performance include transfers between business segments. Refer to note 30 on business segment reporting.

Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows. When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is reasonably certain that reimbursement will be received and the amount of the receivable can be measured reliably. Present obligations arising under onerous contracts are recognised and measured as provisions. An onerous contract is considered to exist where the Group has a contract under which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received from the contract.

Employees' benefits

Employees terminal benefits

UAE nationals employed by the Company are registered in the scheme managed by the General Pension and Social Security Authority. Contributions to that scheme are charged as an expense. Staff terminal benefits for expatriate employees are accounted for on the basis of their accumulated service at the reporting date and in accordance with the Company's internal regulations, which comply with the UAE Federal Labour Law.

Short term employee benefits

Short-term employee obligations are measured on an undiscounted basis and are expensed as the related service is provided. A liability is recognised for the amount expected to be paid under short-term cash bonus if the Company has a present legal or constructive obligation to pay this amount as a result of a past service provided by the employee and the obligation can be estimated reliably.

for the year ended 31 December 2016

[continued]

4 SIGNIFICANT ACCOUNTING POLICIES [CONTINUED]

(b) Summary of significant accounting policies (continued)

Fair value measurement

The Group measures financial instruments, such as available for sale assets, FVTOCI, and financial assets at fair value through profit and loss, at fair value at each statement of financial position date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. The Group uses the following hierarchy for determining and disclosing fair value by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Recognition of income and expenses

Revenue is recognised when the significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods and the amount of revenue can be measured reliably. Revenue is measured net of returns, trade discounts and volume rebates.

Fee and service income

Fee and income from services provided by the Group during the period are recognized on an accrual basis when the services are rendered and no significant uncertainties remain regarding the recovery of consideration due. Fees that are earned on the execution of a significant act are recognized as revenue when the significant act has been completed.

Interest income and expenses

Interest income comprises income on call and time deposit accounts and is recognized in the consolidated income statement as it accrues using the effective interest method. Interest expense is comprised of borrowing costs on loans and recognized in income statement using the effective interest method. Borrowing costs on qualifying assets are capitalized in the cost of qualifying asset

Dividend income

Dividend income is recognised when the Group's right to receive the payment is established.

(c) Future changes in accounting policies – Standards issued but not yet effective as at 31 December 2016

Standards issued but not yet effective up to the date of the issuance of the Group's consolidated financial statements are listed below. This listing is of standards and interpretations issued, which the Group reasonably expects to be applicable at a future date. The Group intends to adopt those standards when they become effective.

- IFRS 9: Financial Instruments hedge accounting (Amendments to IFRS 9, IFRS 7 and IAS 39) (Effective by 1 January 2018)
- IFRS 9: Financial Instruments impairment (Effective by 1 January 2018)
- IFRS 15: Revenue from Contracts with Customers (Effective by 1 January 2018)
- IFRS 11: Joint Arrangements (Amendment)
- IFRS 16: Leases (Effective by 1 January 2019)
- IAS 16 and IAS 38: (Amendment)
- IAS 16 and IAS 41: (Amendment)
- IAS 27: Separate Financial Statements (Amendment)

The Group intends to adopt the above IFRSs when they become effective. Management of the Group is in the process of assessing the impact of these new standards and amendments on the consolidated financial statements.

for the year ended 31 December 2016

[continued]

4 SIGNIFICANT ACCOUNTING POLICIES [CONTINUED]

(d) Significant accounting judgements, estimates and assumptions

Judgments

The preparation of the Group's financial statements requires management to make judgments, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosures of contingent liabilities, at the end of the reporting period. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in future periods. In the process of applying the Group's accounting policies, management has made the following judgments, which have the most significant effect in the amounts recognized in the consolidated statement of financial position:

Classification of properties

In the process of classifying properties, management has made various judgments. Judgment is needed to determine whether a property qualifies as an investment property, property and equipment and/or property held for resale. The Group develops criteria so that it can exercise that judgment consistently in accordance with the definitions of investment property, property and equipment and property held for resale. In making its judgment, management considered the detailed criteria and related guidance for the classification of properties as set out in IAS 2, IAS 16 and IAS 40, in particular, the intended usage of property as determined by management.

Classification of investments

The Group classifies investments as fair value through profit and loss if they are acquired primarily for the purpose of making a short term profit by the dealers. Classification of investments as fair value through profit and loss depends on how management monitors the performance of these investments. When they are not classified as held for trading but have readily available reliable fair values and the changes in fair values are reported as part of profit and loss in the management accounts, they are classified as fair value through profit and loss. Equity investments not held for trading can be designated as being measured at fair value through other comprehensive income at initial recognition. Investments are classified at amortised cost only if the asset is held within a business model whose objective is to hold the asset to collect its contractual cash flows and that the contractual terms of the financial asset give rise, on specified dates, to cash flows constituting solely principal and interest on the outstanding principal amount.

Classification of investments in subsidiaries and associates

Management performed an assessment on the extent of control or influence over the entities considered subsidiaries and associates. Management is satisfied that the investments are appropriately classified after consideration of the Group's control or influence over the operational and financial policies of these entities.

(e) Significant accounting judgements, estimates and assumptions

Estimates and assumptions (continued)

Useful lives of property, fixtures and equipment

The Group determines the estimated useful lives of its property, fixtures and equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset or physical wear and tear. Management reviews the residual value and useful lives annually and the future depreciation charge would be adjusted where management believes that the useful lives differ from previous estimates.

Impairment of investments in associates

Management regularly reviews its investments in associates for indicators of impairment. This determination of whether investments in associates are impaired entails Management's evaluation of the specific investee's profitability, liquidity, solvency and ability to generate operating cash flows from the date of acquisition and until the foreseeable future. The difference between the estimated recoverable amount and the carrying value of investment is recognised as an expense in profit or loss.

Impairment of trade and other receivables and due from related parties

An estimate of the collectible amount of trade and other receivables and due from related parties is made when collection of the full amount is no longer probable. This determination of whether the receivables are impaired entails Management's evaluation of the specific credit and liquidity position of the customers and related parties and their historical recovery rates, including discussion with legal department and review of current economic environment. Management believes that the recorded provision is sufficient to cover anticipated losses.

At the statement of financial position date, gross trade receivables and amounts due from related parties were AED 38.7 million and AED 0.25 million respectively (31 March 2016: AED 23.9 million and AED 55.4 million), with provision for doubtful debts amounting to AED 4.1 million (31 March 2016: AED 3.9 million). Any difference between the amounts actually collected in future periods and the amounts expected to be recovered will be recognised in the income statement.

Valuation of unquoted equity investments

Valuation of unquoted equity investments carried at fair value through other comprehensive income and carried at fair value through profit and loss are normally based on recent market transactions on an arm's length basis, fair value of another instrument that is substantially the same, expected cash flows discounted at current rates for similar instruments or other valuation models. Management believes that the unquoted equity investments are properly stated at fair value as of 31 December 2016.

for the year ended 31 December 2016

[continued]

4 SIGNIFICANT ACCOUNTING POLICIES [CONTINUED]

(e) Significant accounting judgements, estimates and assumptions

Estimates and assumptions (continued)

Fair value of investment properties

In order to assess the fair value of investment properties, the Group engages the services of professional appraisers. Management believes that the appraised value reflects the true fair value of properties in light of current economic situations. The total fair value of investment properties at 31 December 2016 amounted to AED 112.2 million (31 March 2016: AED 112.1 million).

5 NON-CONTROLLING INTERESTS

Financial information of subsidiaries that have material non-controlling interests are provided below:

Portion of equity interest held by non-controlling interests:

| | 31 December 2016 | 31 March 2016 |
|---|-----------------------------------|-----------------------------|
| Mainland Management LLC | 33% | 33% |
| Accumulated balances of non-controlling interest | | |
| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
| Mainland Management LLC | 52,803 | 51,910 |
| Profit / (Loss) allocated to material non-controlling interests | | |
| Mainland Management LLC | 893 | (301) |
| The table below shows the summarised financial information of the subsi | diary which have material non-con | trolling interest: |

The table below shows the summarised financial information of the subsidiary which have material non-controlling interest: Mainland Management LLC

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|-------------------------------------|--------------------------------|-----------------------------|
| Total assets | 182,563 | 182,574 |
| Total liabilities | 24,153 | 26,843 |
| Total equity | 158,410 | 155,731 |
| Profit / (Loss) for the period/year | 2,679 | (904) |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS for the year ended 31 December 2016 [continued]

| 6 | FEE AND SERVICE INCOME | | | |
|---|---|---------------------|------------------|-------------------------|
| Ü | | Nine month | | Nine month period ended |
| | | period ended | Year ended | (Unaudited) |
| | | 31 December 2016 | 31 March 2016 | 31 December 2015 |
| | | AED'000 | AED'000 | AED'000 |
| | ltancy and other service income ue from hotel services | 55,501 24,141 | 68,778 37,011 | 56,612 27,290 |
| | ment banking fees | 799 | 1.546 | 1.069 |
| | management fees | 3,258 | 11,480 | 2,009 |
| | | 83,699 | 118,815 | 86,980 |
| | | | | |

NET INCOME/ (LOSS) FROM INVESTMENTS CARRIED AT FUTPL 7

| | Nine month period ended 31 December 2016 AED'000 | Year ended 31 March 2016 AED'000 | Nine month period ended (Unaudited) 31 December 2015 AED'000 |
|--|--|---|---|
| Realised gain on disposal Unrealised (loss)/ gain Dividend and interest income | 2,241 (731) 593 | 2,079 740 962 | 1,821 235 - |
| | 2,103 | 3,781 | 2,056 |

INTEREST INCOME 8

| | | Nine month |
|--------------|---|--|
| Nine month | | period ended |
| period ended | Year ended | (Unaudited) |
| 31 December | 31 March | 31 December |
| 2016 | 2016 | 2015 |
| AED'000 | AED'000 | AED'000 |
| 4,351 | 4,100 | 3,103 |
| 40 | 57 | 9 |
| 4,391 | 4,157 | 3,112 |
| | period ended 31 December 2016 AED'000 4,351 40 | period ended Year ended 31 December 31 March 2016 2016 AED'000 AED'000 4,351 4,100 40 57 |

OTHER INCOME 9

| | Nine month period ended 31 December 2016 AED'000 | Year ended 31 March 2016 AED'000 | Nine month period ended (Unaudited) 31 December 2015 AED '000 |
|----------------------------------|--|---|--|
| Insurance recovery against legal | | | |
| claim | - | 5,442 | - |
| Others | 1,863 | 3,135 | 1,658 |
| | 1,863 | 8,577 | 1,658 |

for the year ended 31 December 2016

[continued]

10 OPERATING EXPENSES

| | Nine month period ended 31 December 2016 AED'000 | Year ended 31 March 2016 AED'000 | Nine month period ended (Unaudited) 31 December 2015 AED'000 |
|----------------------------|--|---|---|
| Staff costs (corporate) | 11,400 | 19,132 | 14,086 |
| Staff costs (subsidiaries) | 39,984 | 53,746 | 40,300 |
| Professional fees | 2,135 | 4,597 | 859 |
| Rent expense | 2,598 | 3,043 | 2,125 |
| Others | 32,113 | 39,923 | 48,090 |
| | 88,230 | 120,441 | 105,460 |

11 PROVISION AGAINST A LEGAL CASE

Colliers (a wholly owned subsidiary of The National Investor Pr.J.S.C.) announced that the court of cassation has ruled against Colliers as a result of transaction conducted during 2007. This case was tried in six different courts over the past ten years and each court has ruled in Colliers' favor. However in August 2016, a ruling against Colliers was released. Despite the fact that this case is still being appealed, management has recorded a provision in the statement of profit and loss of AED 9.1 million.

12 INTEREST EXPENSE

| | Nine month period ended 31 December 2016 | Year ended 31 March 2016 | Nine month period ended (Unaudited) 31 December 2015 |
|----------------------|---|--------------------------------|--|
| | AED'000 | AED'000 | AED'000 |
| Term loans Others | 1,398 1,273 | 2,137 509 | 1,622 362 |
| | 2,671 | 2,646 | 1,984 |

13 REVERSAL OF IMPAIRMENT OF PROPERTY, FIXTURES AND EQUIPMENT

| | | | Nine month |
|-------------------------------------|--------------|------------|--------------|
| | Nine month | | period ended |
| | period ended | Year ended | (Unaudited) |
| | 31 December | 31 March | 31 December |
| | 2016 | 2016 | 2015 |
| | AED'000 | AED'000 | AED'000 |
| Reversal of impairment of property, | | | |
| fixtures and equipment (note 19) | 6,521 | - | |

for the year ended 31 December 2016

[continued]

13 REVERSAL OF IMPAIRMENT OF PROPERTY, FIXTURES AND EQUIPMENT [CONTINUED]

In previous years, the Group wrote down the property, fixtures and equipment of Mafraq Hotel LLC to their recoverable amounts. As a result, an impairment loss of AED 75.8 million was recorded in the consolidated income statement. The recoverable amounts were determined based on a value in use calculation.

During the current period, the Group reassessed the recoverable amount of its previously impaired property, fixtures and equipment at Mafraq hotel which resulted in a reversal of impairment amounting to AED 6.5 million (31 March 2016: nil). The recoverable amounts were based on a value in use calculation. The remaining balance of impairment is AED 9.1 million.

14 CASH AND BANK BALANCES

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|---|--------------------------------|-----------------------------|
| Cash in hand | 208 | 175 |
| Call and current accounts with banks | 49,036 | 42,010 |
| Term deposits | 96,901 | 134,777 |
| | 146,145 | 176,962 |
| Classified as part of disposal group held for sale | - | 3,688 |
| Bank balances and cash | 146,145 | 180,650 |
| Less: bank deposits with maturities over three months | (63,189) | (76,751) |
| | 82,956 | 103,899 |

Bank deposits carry an interest rate ranging from 1.5% to 4.9% [31 March 2016: 1.8% to 4.9%] per annum.

15 INVESTMENTS CARRIED AT FAIR VALUE

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|--|--------------------------------|-----------------------------|
| Investments carried at fair value through profit and loss | | |
| Listed equity securities | 48,196 | 18,312 |
| | 48,196 | 18,312 |
| Investments carried at fair value through other comprehensive income | | |
| Founder shares | 18,409 | 21,282 |
| Listed equity securities | 21,721 | 23,210 |
| Equity funds | 14,735 | 16,608 |
| Unlisted equity securities (note 16) | - | 43,000 |
| Investments in Sukuk | 68,989 | 24,635 |
| | 123,854 | 128,735 |

for the year ended 31 December 2016

[continued]

16 INVESTMENT IN ASSOCIATES

The Group has the following investments in associates which are accounted for using the equity method.

| | | Ownership | |
|----------------------------|---------------|-----------|------------------------|
| | Country of | interest | |
| | incorporation | % | Principal activity |
| National Entertainment LLC | | | |
| (Tarfeeh) | U.A.E. | 40.00 % | Entertainment services |
| Blue Chip Fund | U.A.E. | 34.30 % | Asset management |
| Growth Capital Fund | Cayman Island | 35.70 % | Asset management |
| National Catering Company | – | | |
| LLC* | U.A.E. | 10.00 % | Catering services |

^{*} During the period, investment in National Catering Company 'NCC' amounting to AED 43 million was reclassified to investment in associates. This is as a result of significant influence that came into effect during May 2016 by The National Investor at NCC despite the percentage holding in NCC that has not changed.

Summarised financial information of the associates is set out below.

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|---|--------------------------------|-----------------------------|
| Associates' statement of financial position | | |
| Assets | 615,798 | 201,045 |
| Liabilities | (148,880) | (6,233) |
| Net assets | 466,918 | 194,812 |
| Group's share of net assets | 101,766 | 61,819 |
| Carrying amount of investment in associates | 101,766 | 61,819 |
| Associates' revenue and profit: | | |
| Revenue | 762,194 | 6,349 |
| Profit for the period/year | 66,761 | 2,119 |
| Group's share of profit for the period/year | 12,454 | 1,013 |

As of 31 December 2016, the Group's share of the contingent liabilities of associates (corporate guarantees) amounted to AED nill (31 March 2016: AED nill).

for the year ended 31 December 2016

[continued]

17 INVESTMENT IN JOINT VENTURE

The Group had the following investment in joint ventures which were accounted for using the equity method.

| Principal activity | Country of incorporation 2016 | Ownership interest % 31 December 2016 | Ownership interest % 31 March |
|---|-------------------------------|--|-------------------------------------|
| Knightsbridge Global Security LLC Providing security, guarding and surveillance | U.A.E. | - | 50 |

During prior year, the Group disposed of its entire stake in Knightsbridge Global Security LLC to a third party and paid an amount of AFD 6.6 million as consideration on disposal

| · | 31 December 2016 | 31 March 2016 |
|--|--------------------------------|-----------------------------|
| | AED'000 | AED'000 |
| Carrying value of investment in joint venture disposed of <i>Add:</i> Amount paid to third party upon disposal | - - | 42 6,657 |
| Loss on disposal | - | 6,699 |
| Joint venture's revenue and profit: | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
| Revenue | - | 36,785 |
| Loss for the period/ year | - | (11,016) |
| Group's share of loss for the period/ year | - | (5,508) |
| 18 INVESTMENT PROPERTIES | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
| Opening balance Additions during the period/year Change in fair value Capitalized expenses | 112,197 - - - 75 | 90,000 22,197 - |
| | 112,272 | 112,197 |

The Group owns two plots of land for which the Group has the intention to construct investment properties, therefore these plots of land have been classified as investment properties.

Investment properties are stated at fair value, which were determined by reference to a valuation carried out by an independent valuer not related to the Group. The valuation, which conforms to the Royal Institution of Chartered Surveyors Valuation Standards, was arrived at by considering the residual method and direct sales comparison method of valuation for each of land plots and office floor respectively.

During prior year, the Group purchased an office floor in a commercial tower for a total consideration of AED 31.2 million. The office floor area that will be held to earn rental has been classified as investment properties with the remaining area classified as property, fixtures and equipment.

for the year ended 31 December 2016

[continued]

18 INVESTMENT PROPERTIES [CONTINUED]

The following illustrates the analysis of investment properties recorded at fair value by level of hierarchy:

| | Date of valuation | Total AED'000 | Level 1 AED'000 | Level 2 AED'000 | Level 3 AED'000 |
|---|----------------------------|------------------|--------------------|--------------------|--------------------|
| 31 December 2016 | | | | | |
| Investment properties – plots of land Investment properties – office units | 21 Nov 2016 15 Nov 2016 | 90,000 22,272 | - | - 22,272 | 90,000 - |
| 31 March 2016 | | | | | |
| Investment properties – plots of land Investment properties – office units | 9 Mar 2016 2 Feb 2016 | 90,000 22,197 | - | - 22,197 | 90,000 - |

Description of valuation techniques used and key inputs to valuation of investment properties:

| | Valuation technique | Significant unobservable inputs | Range |
|------------------------|--------------------------------|---|--|
| Plot C13 - Residential | Residual method | Finance costs Construction time frame Gross development area Rent | 7% 30 months 280,989 sq ft. AED 80,000 studio / AED 115,000 1 room / AED 140,000 2 room / AED 180,000 3 room apartment |
| Plot C7 - Commercial | Residual method | Finance costs Construction time frame Gross development area Net lettable area Rent | 7% 24 months 290,000 sq ft. 239,200 sq ft. AED 130/sq ft. |
| Office units | Direct sales comparison method | Sales rate Service charge | AED 1,350/sq. ft AED 200/sq. m |

The residual valuation approach is the valuation method accepted by the Royal Institution of Chartered Surveyors for valuing developments and opportunities which take time to come to fruition. The residual approach works on the premise that the price a hypothetical purchaser will pay for the land or development opportunity is the surplus remaining after the costs of construction, purchase and sale costs, the cost of finance and an allowance for the profit required to undertake the project have been deducted from the sales price of the completed development.



19 PROPERTY, FIXTURES AND EQUIPMENT

| | Freehold land AED'000 | Leasehold improvements AED'000 | Buildings AED'000 | |
|---------------------------------------|-----------------------------|--------------------------------------|----------------------|--|
| Cost | | | | |
| At 1 April 2016 | 61,506 | 4,870 | 186,207 | |
| Additions | - | - | 4,288 | |
| Disposals | - | - | - | |
| Write off | | - | - | |
| At 31 December 2016 | 61,506 | 4,870 | 190,495 | |
| Accumulated depreciation | | | | |
| At 1 April 2016 | - | 3,409 | 39,239 | |
| Charge for the period | - | 139 | 4,859 | |
| Disposals | - | - | - | |
| Reclassified from impairment | | | | |
| provision (note 13) | - | - | 1,042 | |
| Write off | | - | - | |
| At 31 December 2016 | | 3,548 | 45,140 | |
| Net carrying amount before impairment | | | | |
| At 31 December 2016 | 61,506 | 1,322 | 145,355 | |
| Impairment | | | | |
| At 1 April 2016 | 3,655 | 60 | 12,157 | |
| 7.K 17.PTK 2010 | | | 12,107 | |
| At 31 December 2016 (note 13) | 3,655 | - | 5,064 | |
| Net carrying amount after impairment | | | | |
| At 31 December 2016 | 57,851 | 1,322 | 140,291 | |

| Capital work in progress AED'000 | Motor vehicles AED'000 | Office equipment AED'000 | Furniture and fixtures AED'000 | |
|---|--|--|---|---|
| 12,903 | 1,458 | 21,268 | 10,198 | |
| | | | | |
| - | | | | |
| - | <u> </u> | | (3,460) | |
| 9,701 | 1,351 | 23,077 | 7,168 | |
| | | | | |
| - | 986 | 15,329 | 7,886 | |
| - | 148 | 1,453 | 732 | |
| - | (230) | (17) | (307) | |
| - | 39 | 284 | 92 | |
| - | - | - | (3,133) | |
| - | 943 | 17,049 | 5,270 | |
| 0.704 | /00 | / 020 | 4 000 | |
| 9,701 | 408 | 6,028 | 1,878 | |
| _ | 39 | 540 | 995 | |
| | | | | |
| - | - | 116 | 224 | |
| 9 701 | 804 | 5 912 | 1 67/ | |
| | work in progress AED'000 12,903 (3,202) | Motor vehicles AED'000 work in progress AED'000 1,458 12,903 150 (3,202) (257) - - - 1,351 9,701 986 - 148 - (230) - - - 943 - 408 9,701 | Office equipment AED'000 Motor vehicles vehicles vehicles AED'000 work in progress AED'000 21,268 1,458 12,903 1,844 150 (3,202) (35) (257) - - - - 23,077 1,351 9,701 15,329 986 - 1,453 148 - (17) (230) - 284 39 - - - - 17,049 943 - 6,028 408 9,701 540 39 - 116 - - | and fixtures AED'000 Office equipment AED'000 Motor vehicles progress progress progress AED'000 10,198 21,268 1,458 12,903 843 1,844 150 (3,202) (413) (35) (257) - (3,460) - - - 7,168 23,077 1,351 9,701 7,886 15,329 986 - 732 1,453 148 - (307) (17) (230) - 92 284 39 - (3,133) - - - 5,270 17,049 943 - 1,898 6,028 408 9,701 |

PROPERTY, FIXTURES AND EQUIPMENT [CONTINUED] 19

| | Freehold land AED'000 | Leasehold improvements AED'000 | Buildings AED'000 | |
|---|-----------------------------|--------------------------------------|----------------------|--|
| Cost | | | | |
| At 1 April 2015 | 61,506 | 4,870 | 186,207 | |
| Additions | - | - | - | |
| Disposals | - | - | - | |
| Classified as part of disposal group held | | | | |
| for sale | | - | - | |
| At 31 March 2016 | 61,506 | 4,870 | 186,207 | |
| Accumulated depreciation | | | | |
| At 1 April 2015 | - | 3,196 | 32,217 | |
| Charge for the year | - | 213 | 7,022 | |
| Disposals | - | - | - | |
| Classified as part of disposal group held | | | | |
| for sale | - | - | - | |
| At 31 March 2016 | - | 3,409 | 39,239 | |
| Net carrying amount before impairment | | | | |
| At 31 March 2016 | 61,506 | 1,461 | 146,968 | |
| Impairment | | | | |
| At 1 April 2015 | 3,655 | 60 | 12,157 | |
| At 31 March 2016 | 3,655 | 60 | 12,157 | |
| Net carrying amount after impairment | | | | |
| At 31 March 2016 | 57,851 | 1,401 | 134,811 | |

| Furniture and fixtures AED'000 | Office equipment AED'000 | Motor vehicles AED'000 | Capital work in progress AED'000 | Total AED'000 |
|---|--------------------------------|------------------------------|---|------------------|
| 9,399 | 21,136 | 1,313 | - | 284,431 |
| 892 | 286 | 145 | 12,903 | 14,226 |
| (18) | (123) | - | - | [141] |
| (75) | [31] | - | - | (106) |
| 10,198 | 21,268 | 1,458 | 12,903 | 298,410 |
| | | | | |
| 6,901 | 13,277 | 802 | - | 56,393 |
| 1,029 | 2,109 | 184 | - | 10,557 |
| (13) | [41] | - | - | (54) |
| (31) | (16) | - | - | [47] |
| 7,886 | 15,329 | 986 | - | 66,849 |
| | | | | |
| 2,312 | 5,939 | 472 | 12,903 | 231,561 |
| | | | | |
| 995 | 540 | 39 | - | 17,446 |
| 995 | 540 | 39 | - | 17,446 |
| | | | | |
| 1,317 | 5,399 | 433 | 12,903 | 214,115 |

20 OTHER ASSETS

| 31 December | 31 March |
|-------------|--|
| 2016 | 2016 |
| AED'000 | AED'000 |
| 38,779 | 23,954 |
| 42,218 | 8,712 |
| 1,758 | 6,949 |
| 1,372 | 2,640 |
| 648 | 307 |
| 1,903 | 673 |
| 86,678 | 43,235 |
| (4,143) | (3,978) |
| 82,535 | 39,257 |
| , - | (311) |
| 82,535 | 38,946 |
| | 2016 AED'000 38,779 42,218 1,758 1,372 648 1,903 86,678 (4,143) |

The movement in the allowance for doubtful debts is as follows:

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|---|--------------------------------|-----------------------------|
| Balance at the beginning of the period/year | 3,978 | 6,324 |
| Charge for the period/year | 406 | 241 |
| Amounts written off during the period/year | (241) | (2,587) |
| Balance at the end of the period/year | 4,143 | 3,978 |

^{*} During the period, The Group has engaged into a new project with Lead Capital LLC at Masdar City. The Group made an advance payment of AED 37 million representing 10% of total land value into an escrow account.

As at 31 December, the ageing of unimpaired trade receivables is as follows:

| | | | | Past due but n | ot impaired | |
|------------------|------------------|--|----------------------|----------------------------|----------------------------|---------------------|
| | Total AED'000 | Neither past due nor impaired AED'000 | ← 30 days AED'000 | 31 – 60 days AED'000 | 61 – 90 days AED'000 | →90 days AED'000 |
| 31 December 2016 | 38,779 | 5,772 | 3,510 | 5,245 | 2,703 | 21,549 |
| 31 March 2016 | 23,954 | - | 7,902 | 4,216 | 1,327 | 10,509 |

Unimpaired receivables are expected on the basis of past experience, to be fully recoverable. It is not the practice of the Group to obtain collateral over receivables and the vast majority are therefore, unsecured.

for the year ended 31 December 2016

[continued]

21 TERM LOANS

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|-------------|--------------------------------|-----------------------------|
| Term loan 1 | 37,251 | 46,015 |
| Term loan 2 | 4,733 | 4,733 |
| Term loan 3 | 31,195 | |
| | 73,179 | 50,748 |

Term loan 1: During July 2012, the Group restructured its loan with National Bank of Abu Dhabi. As a result, an amount of AED 42 million was paid. The interest rate on the loan was reduced from EIBOR plus 400 basis points to EIBOR plus 300 basis points per annum with a minimum of 4.5% per annum. The loan is repayable over twenty two quarterly installments which started on 1 April 2014.

The facility is secured by a first degree mortgage amounting to AED 140 million over the land and building of Mafraq Hotel and a Corporate Guarantee of the Company.

Term loan 2: Mainland Management entered into a bridge loan agreement with Finance House PJSC, a related party, on 26 March 2007, amounting to AED 17 million. During 2014, the outstanding amount was converted into additional capital contribution to Mainland Management and subsequently an amount of AED 4.7 million was lent to Mainland Management. Interest is charged at 4% per annum (31 March 2016: 4% per annum).

Term loan 3: During the period, the Group secured a facility a rolling credit facility to purchase three sukuk instruments. The floating interest rate on the facility is 1 month USD libor plus 70 basis points. The interest is payable monthly and the corresponding principal is to be paid at each of the sukuk's maturity, by 2018.

22 OTHER LIABILITIES

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|--|--------------------------------|-----------------------------|
| Trade payables | 9,099 | 8,296 |
| Staff payables | 1,451 | 1,725 |
| End of service benefits | 11,744 | 12,045 |
| Accrued expenses | 20,032 | 12,210 |
| Classified as part of disposal group held for sale | 42,326 | 34,276 (296) |
| | 42,326 | 33,980 |

Movement in the employees' end of service benefits is as follows:

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|---|--------------------------------|-----------------------------|
| Balance at the beginning of the period/year | 12,045 | 9,794 |
| Provision made during the period/year | 2,549 | 3,023 |
| Payments during the period/year | (2,850) | (772) |
| Balance at end of the period/year | 11,744 | 12,045 |

for the year ended 31 December 2016

[continued]

23 SHARE CAPITAL

| Authorised, issued and fully paid | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|--|--------------------------------|-----------------------------|
| 577,500 thousand shares (31 March 2016: 577,500 thousand shares) of AED 1 each (31 March 2016: AED 1 each) | 577,500 | 577,500 |

24 LEGAL RESERVE

As required by the UAE Federal Law No. 2 of 2015 and the Articles of Association of the Company and its subsidiaries, 10% of the profit for the year, on an individual basis, must be transferred to legal reserve. The Company and its subsidiaries may resolve to discontinue such transfers when the reserve equals 50% of the share capital. The legal reserve is not available for distribution.

25 STATUTORY RESERVE

In accordance with the Company's Articles of Association, 10% of the profit for the year shall be transferred to a statutory reserve. The Company may resolve to discontinue such transfers when the statutory reserve equals 50% of the share capital. The statutory reserve is not available for distribution.

26 COMMITMENTS AND CONTINGENT LIABILITIES

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|----------------------|--------------------------------|-----------------------------|
| Corporate guarantees | 39,398 | 47,305 |
| Bank guarantees | 35,950 | 36,065 |
| | 75,348 | 83,370 |

During the prior year, one of the Group companies entered into a settlement agreement with a third party relating to a dispute over non-compliance of certain contractual terms in connection with the sale of an off-plan development in Dubai. The Group agreed to settle the claim with the third party for an amount of AED 6.8 million which was paid during the prior year. During prior year, the Group recovered an amount of AED 5.4 million from the insurance company.

for the year ended 31 December 2016

[continued]

27 RELATED PARTY TRANSACTIONS

Related parties represent associates, joint ventures, major shareholders, directors and key management personnel of the Group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the Group's management.

The period/year end balances in respect of related parties included in the consolidated statement of financial position are as follows:

| | 31 December 2016 AED'000 | 31 March 2016 AED '000 |
|---|--------------------------------|------------------------------|
| Amounts due from related parties: | | |
| Associates | 25 | 566 |
| Funds under management | 234 | 18 |
| Consolidated fund (1) and (2) | - | 54,930 |
| | 259 | 55,514 |
| Classified as part of disposal group held for sale | - | (87) |
| | 259 | 55,427 |
| Amounts due to related parties: | 220 | /0 |
| Others | 239 | 48 |
| | 239 | 48 |
| Loan obtained from Finance House - shareholder (note 21) | 4,733 | 4,733 |
| Fixed deposits from Finance House | 35,549 | 14,339 |
| Significant transactions with related parties during the period/year were as follows: | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
| Fees earned from related parties | 2,944 | 5,572 |
| Guarantees issued on behalf of the Company | 75,348 | 83,370 |
| Short term benefits of key management | | |
| personnel (salaries, benefits and bonuses) | 11,195 | 15,121 |
| Interest expense on loan obtained from Finance House | 145 | 192 |

for the year ended 31 December 2016

[continued]

28 FIDUCIARY ACTIVITIES

The Group held-under-trust the following assets:

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|--------------------------|--------------------------------|-----------------------------|
| Shares (at market value) | 15 | 11,156 |
| Bank balances | 4,176 | 4,252 |

The above assets have not been reflected in these consolidated financial statements.

29 BASIC EARNINGS PER SHARE

Basic earnings per share are calculated by dividing the profit for the period/year attributable to the owners of the Company by the number of shares outstanding during the period/year.

| 31 December | 31 March |
|-------------|------------------------|
| 2016 | 2016 |
| AED'000 | AED'000 |
| 884 | (31,837) |
| 577,500 | 577,500 |
| 0.002 | (0.055) |
| | 2016 AED'000 884 |

There were no potentially dilutive securities as at 31 December 2016 or 31 March 2016, and accordingly, diluted earnings per share are the same as basic earnings per share.

30 SEGMENT INFORMATION

Operating segments are identified on the basis of internal reports about the components of the Group that are regularly reviewed by the chief operating decision makers of the Group in order to allocate resources to the segment and to assess its performance. Information reported to the chief operating decision makers is based on three major segments as follows:

Asset Management- manages investment portfolios and funds in regional equities and offers regional and foreign investors' gateways for investment in the GCC and Arab stock markets.

Merchant Banking- provides corporate finance advisory, private placements, public offerings of equity and debt securities, mergers and acquisitions.

Principal Investments- manages and controls all cash related to the Group, and all proprietary investments of the Group including investments in associates, joint ventures, investments at fair value through profit or loss and other comprehensive income and investment properties.

Management monitors the net operating results of the operating segments separately for the purpose of making decisions about resource allocation and performance assessment.

for the year ended 31 December 2016

[continued]

30 SEGMENT INFORMATION [CONTINUED]

The business segments information for the period ended 31 December 2016 and the year ended 31 March 2016 are as follows:

Business segments

| | Asset Management AED'000 | Merchant Banking AED'000 | Principal Investments AED'000 | Total AED'000 |
|--|--------------------------------|--------------------------------|-------------------------------------|------------------|
| 31 December 2016 Operating income | 2,777 | 2,596 | 99,355 | 104,728 |
| Net segment results | (2,710) | (2,455) | 8,649 | 3,484 |
| Segment assets | - | - | 833,363 | 833,363 |
| Segment liabilities | 870 | 1,664 | 113,210 | 115,744 |
| 31 March 2016 Operating income | 2,978 | 1,006 | 125,436 | 129,420 |
| Net segment results | [6,430] | (8,284) | (21,398) | (36,112) |
| Segment assets | - | - | 811,913 | 811,913 |
| Segment liabilities | 1,571 | 2,185 | 81,316 | 85,072 |

31 RISK MANAGEMENT

(a) Introduction

Risk is inherent in the Group's activities but it is managed through a process of ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Group's continuing profitability and each individual within the Group is accountable for the risk exposures relating to his or her responsibilities. The Group is exposed to credit risk, liquidity risk and market risk, the latter being subdivided into trading and non-trading risks. It is also subject to operational risks.

Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls and to monitor risk and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities.

Board of Directors

The overall risk management responsibility lies with the Board of Directors of the Group. It provides the direction, strategy and oversight of all the activities through various committees.

Audit Committee

The Audit Committee comprises three independent members who represent the Board of Directors of the Group. The Audit Committee has the overall responsibility of assessing the internal audit findings, directing implementation of audit recommendations and overseeing the internal audit activities undertaken within the internal control environment and regulatory compliance framework of the Group. Duties and responsibilities of the Audit Committee are governed by a formally approved Audit Committee Charter which is in line with best practice and control governance.

for the year ended 31 December 2016

[continued]

31 RISK MANAGEMENT [CONTINUED]

(a) Introduction [continued]

Management Committee

The Management Committee is responsible for identifying, measuring, monitoring and controlling the risks arising out of various activities in the Group.

Internal Audit

Risk management processes throughout the Group are audited annually by the internal audit function which examines both the adequacy of the procedures and the Group's compliance with the procedures. Internal Audit discusses the results of all assessments with management, and reports its findings and recommendations to the Audit Committee. The Internal Audit has direct reporting lines to the Audit Committee in order to secure independence and objectivity in all audit engagements undertaken within the Group.

Risk measurement and reporting systems

Monitoring and controlling risks is primarily performed based on limits established by the Group. These limits reflect the business strategy and market environment of the Group as well as the level of risk that the Group is willing to accept, with additional emphasis on selected industries. In addition, the Group monitors and measures the overall risk bearing capacity in relation to the aggregate risk exposure across all risk types and activities.

For all levels throughout the Group, specifically tailored risk reports are prepared and distributed in order to ensure that all business divisions have access to extensive, necessary and up-to-date information.

(b) Market risk

Market risk is the risk that the fair value and future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates, and equity prices.

Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair values of financial instruments.

The Group is exposed to interest rate risk on its interest bearing assets and liabilities.

The following table demonstrates the sensitivity of the income statement to reasonably possible changes in interest rates, with all other variables held constant, of the Group's result for the period.

The sensitivity of the income statement is the effect of the assumed changes in interest rates on the Group's profit for one year, based on the floating rate financial assets and financial liabilities held at 31 December 2016.

| | Effect on profit AED '000 |
|------------------------------|------------------------------|
| December 2016 | |
| +100 increase in basis point | 1,239 |
| -100 decrease in basis point | [1,239] |
| | |
| March 2016 | |
| +100 increase in basis point | 875 |
| -100 decrease in basis point | (875) |

for the year ended 31 December 2016

[continued]

31 RISK MANAGEMENT [CONTINUED]

(b) Market risk [continued]

Currency risk

Currency risk is the risk that the value of a financial instrument will fluctuate due to changes in foreign exchange rates.

Foreign currency risk is limited since a significant proportion of the Group's transactions, monetary assets and liabilities are denominated in U.A.E. Dirhams and U.S. Dollars. As the U.A.E. Dirham is pegged to the U.S. Dollar, balances in U.S. Dollars are not considered to represent significant currency risk.

Equity price risk

Equity price risk is the risk that the fair values of equities decrease as the result of changes in the levels of equity indices and the value of individual stocks. The equity price risk exposure arises from the Group's investment portfolio.

The following table estimates the sensitivity to a possible change in equity markets on the Group's income statement. The sensitivity of the income statement is the effect of the assumed change in the equity indices on the fair value of investments carried at fair value through profit or loss.

| | | Impact on | Impact on |
|-----------------------------------|------------------|-------------|------------|
| | Assumed level of | net income | net income |
| | equity | 31 December | 31 March |
| | change | 2016 | 2016 |
| | % | AED'000 | AED'000 |
| Investments carried at fair value | | | |
| through profit or loss | | | |
| Abu Dhabi Securities Market Index | 5% | 489 | 419 |
| Dubai Financial Market Index | 5% | 940 | 346 |
| Other markets | 5% | 981 | 151 |

The effect on equity (as a result of a change in the fair value of equity instruments carried at fair value through other comprehensive income at 31 March) due to a reasonably possible change in equity indices, with all other variables held constant, is as follows.

| | Assumed level of equity change % | Impact on equity 31 December 2016 AED'000 | Impact on equity 31 March 2016 AED'000 |
|--|---|---|--|
| Investments carried at fair value through other comprehensive income | | | |
| Abu Dhabi Securities Market Index Dubai Financial Market Index | 5% 5% | 920 1,086 | 1,064 1,161 |

(c) Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counter-parties.

for the year ended 31 December 2016

[continued]

31 RISK MANAGEMENT [CONTINUED]

(c) Credit risk [continued]

Maximum exposure to credit risk

The table below shows the maximum exposure to credit risk for the components of the statement of financial position.

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|----------------------------------|--------------------------------|-----------------------------|
| Balances with banks | 146,145 | 180,650 |
| Amounts due from related parties | 259 | 55,427 |
| Other assets | 44,053 | 30,547 |
| Sukuk investments | 68,989 | 24,635 |
| | 259,446 | 291,259 |

(d) Liquidity risk and funding management

Liquidity risk is the risk that an institution will be unable to meet its funding requirements. Liquidity risk can be caused by market disruptions or a credit downgrade which may cause certain sources of funding to dry up immediately. To guard against this risk, management has diversified funding sources and assets are managed with liquidity in mind, maintaining a healthy balance of cash, cash equivalents, and readily marketable securities.

Analysis of assets and liabilities by remaining contractual maturities

The table below summarises the maturity profile of the Group's financial assets and liabilities at 31 December 2016 based on contractual maturities

| | Less than 3 months AED'000 | 3 months to 1 year AED'000 | 1 year to 5 years AED'000 | Over 5 years AED'000 | Total AED'000 |
|-----------------------------------|----------------------------------|----------------------------------|---------------------------------|----------------------------|------------------|
| Assets | | | | | |
| Bank balances and cash | 82,953 | 63,192 | - | - | 146,145 |
| Amounts due from related parties | 259 | - | - | - | 259 |
| Investments, including associates | | | | | |
| and joint venture | 48,196 | 225,620 | - | - | 273,816 |
| Other assets | 34,858 | 4,146 | 1,313 | - | 40,317 |
| Non-financial assets | 42,219 | - | 132,469 | 198,138 | 372,826 |
| Total assets | 208,485 | 292,958 | 133,782 | 198,138 | 833,363 |
| Liabilities | | | | | |
| Term loans | 3,295 | 9,701 | 60,183 | - | 73,179 |
| Amounts due to related parties | 239 | - | - | - | 239 |
| Other liabilities | 29,166 | 1,451 | 11,709 | - | 42,326 |
| Total liabilities | 32,874 | 11,664 | 75,068 | - | 115,744 |

for the year ended 31 December 2016

[continued]

31 RISK MANAGEMENT [CONTINUED]

(d) Liquidity risk and funding management [continued]

Analysis of assets and liabilities by remaining contractual maturities (continued)

The maturity profile of the financial assets and liabilities at 31 March 2016 was as follows:

| | Less than 3 months AED'000 | 3 months to 1 year AED'000 | 1 year to 5 years AED'000 | Over 5 years AED'000 | Total AED'000 |
|--|----------------------------------|----------------------------------|---------------------------------|----------------------------|------------------|
| Assets | | | | | |
| Bank balances and cash | 103,899 | 76,751 | - | - | 180,650 |
| Amounts due from related parties Investments, including associates | 54,184 | 9 | 1,321 | - | 55,514 |
| and joint venture | 18,312 | - | 190,554 | - | 208,866 |
| Other assets | 23,905 | 6,640 | - | - | 30,545 |
| Non-financial assets | 8,712 | - | 134,964 | 192,662 | 336,338 |
| Total assets | 209,012 | 83,400 | 326,839 | 192,662 | 811,913 |
| Liabilities | | | | | |
| Term loans | 3,147 | 12,281 | 35,320 | - | 50,748 |
| Amounts due to related parties | 48 | - | - | - | 48 |
| Other liabilities | 12,273 | 9,958 | 12,045 | - | 34,276 |
| Total liabilities | 15,468 | 22,239 | 47,365 | - | 85,072 |

(e) Operational risk

Operational risk is the risk of direct or indirect loss arising from inadequate or failed internal processes, systems failure, human error, fraud or external events. When required controls fail, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. While the Group cannot expect to eliminate all operational risks, through a control framework and by continuous monitoring and responding to potential risks, the Group is able to manage these risks. Controls include effective segregation of duties, appropriate access, authorisation and reconciliation procedures, staff training and robust assessment processes. The processes are reviewed on an ongoing basis.

(f) Capital management

Capital includes equity attributable to the Owners of the Group. The primary objective of the Group's capital management is to ensure that it maintains a healthy capital ratio to support its business and maximise shareholder value. The Group manages its capital structure and makes adjustments to it in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for managing capital during the period ended 31 December 2016 and the year ended 31 March 2016.

for the year ended 31 December 2016

[continued]

32 FAIR VALUE OF FINANCIAL INSTRUMENTS

Financial instruments comprise financial assets and financial liabilities.

Financial assets consist of investments carried at fair value through other comprehensive income, investments carried at fair value through profit and loss, due from related parties, bank balances and cash and some other assets. Financial liabilities consist of term loans, due to related parties and some other liabilities.

In the opinion of management, the estimated carrying values and fair values of financial assets and liabilities that are not carried at fair value in the consolidated financial statements are not materially different, since assets and liabilities are either short term in nature or are re-priced on a frequent basis.

The following table shows the analysis of financial instruments recorded at fair value by level of the fair value hierarchy for the period ended 31 December 2016:

| | Level 1 AED'000 | Level 2 AED'000 | Level 3 AED'000 | Total AED'000 |
|--|--------------------|--------------------|--------------------|------------------|
| Financial assets | ALD | ALD 000 | ALD 000 | ALD 000 |
| Carried at fair value through profit or loss | | | | |
| Quoted equities | 48,196 | - | - | 48,196 |
| Carried at fair value through other | | | | |
| comprehensive income | | | | |
| Quoted equities | 40,130 | - | - | 40,130 |
| Sukuk investments | - | 68,989 | - | 68,989 |
| Unquoted equities | - | 7,248 | 7,487 | 14,735 |
| | 40,130 | 76,237 | 7,487 | 123,854 |

The following table shows the analysis of financial instruments recorded at fair value by level of the fair value hierarchy for the year ended 31 March 2016:

| Financial assets | Level 1 AED'000 | Level 2 AED'000 | Level 3 AED'000 | Total AED'000 |
|--|--------------------|--------------------|--------------------|------------------|
| Carried at fair value through profit or loss | | | | |
| Quoted equities | 18,312 | - | - | 18,312 |
| Carried at fair value through other comprehensive income | | | | |
| Quoted equities | 44,492 | - | - | 44,492 |
| Sukuk investments | _ | 24,635 | - | 24,635 |
| Unquoted equities | - | 9,268 | 50,340 | 59,608 |
| | 44,492 | 33,903 | 50,340 | 128,735 |

for the year ended 31 December 2016

[continued]

32 FAIR VALUE OF FINANCIAL INSTRUMENTS [CONTINUED]

Transfers between categories

During the reporting period ended 31 December 2016 and the year ended 31 March 2016, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 fair value measurements.

Reconciliation of fair value measurements of Level 3 financial instruments

The Group carries unquoted equity securities as financial assets at fair value through other comprehensive income classified as Level 3 within the fair value hierarchy.

A reconciliation of the beginning and closing balances including movements is summarized below:

| | 31 December 2016 AED'000 | 31 March 2016 AED'000 |
|--|--------------------------------|-----------------------------|
| 1 April | 50,340 | 43,000 |
| Additions during the period/year | 147 | 7,340 |
| Reclassed during the period/year (note 16) | (43,000) | |
| | 7,487 | 50,340 |